



DEPARTMENT OF ECONOMIC SECURITY

Your Partner For A Stronger Arizona

RateBook

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Early Intervention Program
3839 N. 3rd Street, Suite 304
Phoenix, AZ

Preface
DES/AzEIP Published Rate Schedule
August 1, 2015

The AzEIP has published a RateBook that announces the rate structure that may be incorporated by reference into contracts for client services. The RateBook presents:

- ❑ The rate schedules for all services for which a rate has been set,
- ❑ The accompanying independent model, if developed, and
- ❑ The methodology that was used in deriving the rates through the independent modeling process.

The AzEIP strives to maintain the rates at current market levels. The RateBook contains rates that reflect these levels through the depiction of *Benchmark* rates. Actual rates paid by the AzEIP may deviate from the *Benchmark* rates. This deviation may cause rates paid by the AzEIP to be either higher or lower than *Benchmark* rates. **The actual rates paid by the AzEIP are labeled as *Adopted* rates.**

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Updated As of August 1, 2015

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**Arizona Early Intervention Program
SFY 16 Benchmark and Adopted Rates
TBEI Services**

HCPCS	Description	Unit	No. Clients	Benchmark Rate	Adopted Rate
Speech Therapy					
92507	Speech Therapy, Natural Setting, 1 Client, Base Rate	Hour	1	\$105.14	\$84.12
92507	Speech Therapy, Natural Setting, 2 Client, Base Rate	Hour	2	\$65.71	\$52.58
92507	Speech Therapy, Natural Setting, 3 Client, Base Rate	Hour	3	\$52.57	\$42.06
92507	Speech Therapy, Natural Setting, 1 Client, Tier 1	Hour	1	\$115.66	\$92.53
92507	Speech Therapy, Natural Setting, 2 Client, Tier 1	Hour	2	\$72.29	\$57.83
92507	Speech Therapy, Natural Setting, 3 Client, Tier 1	Hour	3	\$57.83	\$46.27
92507	Speech Therapy, Natural Setting, 1 Client, Tier 2	Hour	1	\$131.43	\$105.15
92507	Speech Therapy, Natural Setting, 2 Client, Tier 2	Hour	2	\$82.14	\$65.72
92507	Speech Therapy, Natural Setting, 3 Client, Tier 2	Hour	3	\$65.72	\$52.58
92507	Speech Therapy, Natural Setting, 1 Client, Tier 3	Hour	1	\$157.71	\$126.18
92507	Speech Therapy, Natural Setting, 2 Client, Tier 3	Hour	2	\$98.57	\$78.86
92507	Speech Therapy, Natural Setting, 3 Client, Tier 3	Hour	3	\$78.86	\$63.09
92507	Speech Therapy, Clinical Setting, 1 Client, Base Rate	Hour	1	\$76.23	\$61.58
92507	Speech Therapy, Clinical Setting, 2 Client, Base Rate	Hour	2	\$47.64	\$38.49
92507	Speech Therapy, Clinical Setting, 3 Client, Base Rate	Hour	3	\$38.11	\$30.79
92507	Speech Therapy, Clinical Setting, 1 Client, Tier 1	Hour	1	\$83.85	\$67.74
92507	Speech Therapy, Clinical Setting, 2 Client, Tier 1	Hour	2	\$52.41	\$42.34
92507	Speech Therapy, Clinical Setting, 3 Client, Tier 1	Hour	3	\$41.93	\$33.87
92507	Speech Therapy, Clinical Setting, 1 Client, Tier 2	Hour	1	\$95.28	\$76.98
92507	Speech Therapy, Clinical Setting, 2 Client, Tier 2	Hour	2	\$59.55	\$48.11
92507	Speech Therapy, Clinical Setting, 3 Client, Tier 2	Hour	3	\$47.64	\$38.49
92507	Speech Therapy, Clinical Setting, 1 Client, Tier 3	Hour	1	\$114.34	\$92.37
92507	Speech Therapy, Clinical Setting, 2 Client, Tier 3	Hour	2	\$71.46	\$57.73
92507	Speech Therapy, Clinical Setting, 3 Client, Tier 3	Hour	3	\$57.17	\$46.19
Physical Therapy					
97110	Physical Therapy, Natural Setting, 1 Client, Base Rate	Hour	1	\$105.14	\$84.12
97110	Physical Therapy, Natural Setting, 2 Client, Base Rate	Hour	2	\$65.71	\$52.58
97110	Physical Therapy, Natural Setting, 3 Client, Base Rate	Hour	3	\$52.57	\$42.06
97110	Physical Therapy, Natural Setting, 1 Client, Tier 1	Hour	1	\$115.66	\$92.53
97110	Physical Therapy, Natural Setting, 2 Client, Tier 1	Hour	2	\$72.29	\$57.83
97110	Physical Therapy, Natural Setting, 3 Client, Tier 1	Hour	3	\$57.83	\$46.27

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HCPCS	Description	Unit	No. Clients	Benchmark Rate	Adopted Rate
97110	Physical Therapy, Natural Setting, 1 Client, Tier 2	Hour	1	\$131.43	\$105.15
97110	Physical Therapy, Natural Setting, 2 Client, Tier 2	Hour	2	\$82.14	\$65.72
97110	Physical Therapy, Natural Setting, 3 Client, Tier 2	Hour	3	\$65.72	\$52.58
97110	Physical Therapy, Natural Setting, 1 Client, Tier 3	Hour	1	\$157.71	\$126.18
97110	Physical Therapy, Natural Setting, 2 Client, Tier 3	Hour	2	\$98.57	\$78.86
97110	Physical Therapy, Natural Setting, 3 Client, Tier 3	Hour	3	\$78.86	\$63.09
97110	Physical Therapy, Clinical Setting, 1 Client, Base Rate	Hour	1	\$76.23	\$61.58
97110	Physical Therapy, Clinical Setting, 2 Client, Base Rate	Hour	2	\$47.64	\$38.49
97110	Physical Therapy, Clinical Setting, 3 Client, Base Rate	Hour	3	\$38.11	\$30.79
97110	Physical Therapy, Clinical Setting, 1 Client, Tier 1	Hour	1	\$83.85	\$67.74
97110	Physical Therapy, Clinical Setting, 2 Client, Tier 1	Hour	2	\$52.41	\$42.34
97110	Physical Therapy, Clinical Setting, 3 Client, Tier 1	Hour	3	\$41.93	\$33.87
97110	Physical Therapy, Clinical Setting, 1 Client, Tier 2	Hour	1	\$95.28	\$76.98
97110	Physical Therapy, Clinical Setting, 2 Client, Tier 2	Hour	2	\$59.55	\$48.11
97110	Physical Therapy, Clinical Setting, 3 Client, Tier 2	Hour	3	\$47.64	\$38.49
97110	Physical Therapy, Clinical Setting, 1 Client, Tier 3	Hour	1	\$114.34	\$92.37
97110	Physical Therapy, Clinical Setting, 2 Client, Tier 3	Hour	2	\$71.46	\$57.73
97110	Physical Therapy, Clinical Setting, 3 Client, Tier 3	Hour	3	\$57.17	\$46.19
Occupational Therapy					
97530	Occupational Therapy, Natural Setting, 1 Client, Base Rate	Hour	1	\$105.14	\$84.12
97530	Occupational Therapy, Natural Setting, 2 Client, Base Rate	Hour	2	\$65.71	\$52.58
97530	Occupational Therapy, Natural Setting, 3 Client, Base Rate	Hour	3	\$52.57	\$42.06
97530	Occupational Therapy, Natural Setting, 1 Client, Tier 1	Hour	1	\$115.66	\$92.53
97530	Occupational Therapy, Natural Setting, 2 Client, Tier 1	Hour	2	\$72.29	\$57.83
97530	Occupational Therapy, Natural Setting, 3 Client, Tier 1	Hour	3	\$57.83	\$46.27
97530	Occupational Therapy, Natural Setting, 1 Client, Tier 2	Hour	1	\$131.43	\$105.15
97530	Occupational Therapy, Natural Setting, 2 Client, Tier 2	Hour	2	\$82.14	\$65.72
97530	Occupational Therapy, Natural Setting, 3 Client, Tier 2	Hour	3	\$65.72	\$52.58
97530	Occupational Therapy, Natural Setting, 1 Client, Tier 3	Hour	1	\$157.71	\$126.18
97530	Occupational Therapy, Natural Setting, 2 Client, Tier 3	Hour	2	\$98.57	\$78.86
97530	Occupational Therapy, Natural Setting, 3 Client, Tier 3	Hour	3	\$78.86	\$63.09

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TBEI Services**

HCPCS	Description	Unit	No. Clients	Benchmark Rate	Adopted Rate
97530	Occupational Therapy, Clinical Setting, 1 Client, Base Rate	Hour	1	\$76.23	\$61.58
97530	Occupational Therapy, Clinical Setting, 2 Client, Base Rate	Hour	2	\$47.64	\$38.49
97530	Occupational Therapy, Clinical Setting, 3 Client, Base Rate	Hour	3	\$38.11	\$30.79
97530	Occupational Therapy, Clinical Setting, 1 Client, Tier 1	Hour	1	\$83.85	\$67.74
97530	Occupational Therapy, Clinical Setting, 2 Client, Tier 1	Hour	2	\$52.41	\$42.34
97530	Occupational Therapy, Clinical Setting, 3 Client, Tier 1	Hour	3	\$41.93	\$33.87
97530	Occupational Therapy, Clinical Setting, 1 Client, Tier 2	Hour	1	\$95.28	\$76.98
97530	Occupational Therapy, Clinical Setting, 2 Client, Tier 2	Hour	2	\$59.55	\$48.11
97530	Occupational Therapy, Clinical Setting, 3 Client, Tier 2	Hour	3	\$47.64	\$38.49
97530	Occupational Therapy, Clinical Setting, 1 Client, Tier 3	Hour	1	\$114.34	\$92.37
97530	Occupational Therapy, Clinical Setting, 2 Client, Tier 3	Hour	2	\$71.46	\$57.73
97530	Occupational Therapy, Clinical Setting, 3 Client, Tier 3	Hour	3	\$57.17	\$46.19

Developmental Special Instruction, Bachelor's

S9445	Developmental Special Instruction, Natural Setting, 1 Client, Base Rate	Hour	1	\$62.06	\$54.98
S9445	Developmental Special Instruction, Natural Setting, 2 Client, Base Rate	Hour	2	\$38.79	\$34.36
S9445	Developmental Special Instruction, Natural Setting, 3 Client, Base Rate	Hour	3	\$31.03	\$27.49
S9445	Developmental Special Instruction, Natural Setting, 1 Client, Tier 1	Hour	1	\$68.27	\$60.48
S9445	Developmental Special Instruction, Natural Setting, 2 Client, Tier 1	Hour	2	\$42.67	\$37.80
S9445	Developmental Special Instruction, Natural Setting, 3 Client, Tier 1	Hour	3	\$34.14	\$30.24
S9445	Developmental Special Instruction, Natural Setting, 1 Client, Tier 2	Hour	1	\$77.58	\$68.73
S9445	Developmental Special Instruction, Natural Setting, 2 Client, Tier 2	Hour	2	\$48.49	\$42.96
S9445	Developmental Special Instruction, Natural Setting, 3 Client, Tier 2	Hour	3	\$38.79	\$34.37
S9445	Developmental Special Instruction, Natural Setting, 1 Client, Tier 3	Hour	1	\$93.09	\$82.47
S9445	Developmental Special Instruction, Natural Setting, 2 Client, Tier 3	Hour	2	\$58.18	\$51.54
S9445	Developmental Special Instruction, Natural Setting, 3 Client, Tier 3	Hour	3	\$46.55	\$41.24

S9445	Developmental Special Instruction, Clinical Setting, 1 Client, Base Rate	Hour	1	\$43.31	\$38.87
S9445	Developmental Special Instruction, Clinical Setting, 2 Client, Base Rate	Hour	2	\$27.07	\$24.29
S9445	Developmental Special Instruction, Clinical Setting, 3 Client, Base Rate	Hour	3	\$21.65	\$19.44
S9445	Developmental Special Instruction, Clinical Setting, 1 Client, Tier 1	Hour	1	\$47.64	\$42.76
S9445	Developmental Special Instruction, Clinical Setting, 2 Client, Tier 1	Hour	2	\$29.78	\$26.73
S9445	Developmental Special Instruction, Clinical Setting, 3 Client, Tier 1	Hour	3	\$23.82	\$21.38

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S9445	Developmental Special Instruction, Clinical Setting, 1 Client, Tier 2	Hour	1	\$54.13	\$48.59
S9445	Developmental Special Instruction, Clinical Setting, 2 Client, Tier 2	Hour	2	\$33.83	\$30.37
S9445	Developmental Special Instruction, Clinical Setting, 3 Client, Tier 2	Hour	3	\$27.07	\$24.30
S9445	Developmental Special Instruction, Clinical Setting, 1 Client, Tier 3	Hour	1	\$64.96	\$58.31
S9445	Developmental Special Instruction, Clinical Setting, 2 Client, Tier 3	Hour	2	\$40.60	\$36.44
S9445	Developmental Special Instruction, Clinical Setting, 3 Client, Tier 3	Hour	3	\$32.48	\$29.16

Developmental Special Instruction, Master's

S9445	Developmental Special Instruction, Natural Setting, 1 Client, Base Rate	Hour	1	\$82.66	\$74.81
S9445	Developmental Special Instruction, Natural Setting, 2 Client, Base Rate	Hour	2	\$51.66	\$46.76
S9445	Developmental Special Instruction, Natural Setting, 3 Client, Base Rate	Hour	3	\$41.33	\$37.41
S9445	Developmental Special Instruction, Natural Setting, 1 Client, Tier 1	Hour	1	\$90.93	\$82.29
S9445	Developmental Special Instruction, Natural Setting, 2 Client, Tier 1	Hour	2	\$56.83	\$51.43
S9445	Developmental Special Instruction, Natural Setting, 3 Client, Tier 1	Hour	3	\$45.47	\$41.15
S9445	Developmental Special Instruction, Natural Setting, 1 Client, Tier 2	Hour	1	\$103.33	\$93.51
S9445	Developmental Special Instruction, Natural Setting, 2 Client, Tier 2	Hour	2	\$64.58	\$58.44
S9445	Developmental Special Instruction, Natural Setting, 3 Client, Tier 2	Hour	3	\$51.67	\$46.76
S9445	Developmental Special Instruction, Natural Setting, 1 Client, Tier 3	Hour	1	\$123.99	\$112.22
S9445	Developmental Special Instruction, Natural Setting, 2 Client, Tier 3	Hour	2	\$77.49	\$70.14
S9445	Developmental Special Instruction, Natural Setting, 3 Client, Tier 3	Hour	3	\$62.00	\$56.11

S9445	Developmental Special Instruction, Clinical Setting, 1 Client, Base Rate	Hour	1	\$59.07	\$54.32
S9445	Developmental Special Instruction, Clinical Setting, 2 Client, Base Rate	Hour	2	\$36.92	\$33.95
S9445	Developmental Special Instruction, Clinical Setting, 3 Client, Base Rate	Hour	3	\$29.54	\$27.16
S9445	Developmental Special Instruction, Clinical Setting, 1 Client, Tier 1	Hour	1	\$64.98	\$59.75
S9445	Developmental Special Instruction, Clinical Setting, 2 Client, Tier 1	Hour	2	\$40.61	\$37.34
S9445	Developmental Special Instruction, Clinical Setting, 3 Client, Tier 1	Hour	3	\$32.49	\$29.88
S9445	Developmental Special Instruction, Clinical Setting, 1 Client, Tier 2	Hour	1	\$73.84	\$67.90
S9445	Developmental Special Instruction, Clinical Setting, 2 Client, Tier 2	Hour	2	\$46.15	\$42.44
S9445	Developmental Special Instruction, Clinical Setting, 3 Client, Tier 2	Hour	3	\$36.92	\$33.95
S9445	Developmental Special Instruction, Clinical Setting, 1 Client, Tier 3	Hour	1	\$88.61	\$81.48
S9445	Developmental Special Instruction, Clinical Setting, 2 Client, Tier 3	Hour	2	\$55.38	\$50.93
S9445	Developmental Special Instruction, Clinical Setting, 3 Client, Tier 3	Hour	3	\$44.31	\$40.74

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HCPCS	Description	Unit	No. Clients	Benchmark Rate	Adopted Rate
Social Worker, Bachelor's					
T1027	Social Worker, Natural Setting, 1 Client, Base Rate	Hour	1	\$46.65	\$39.92
T1027	Social Worker, Natural Setting, 2 Client, Base Rate	Hour	2	\$29.16	\$24.95
T1027	Social Worker, Natural Setting, 3 Client, Base Rate	Hour	3	\$23.32	\$19.96
T1027	Social Worker, Natural Setting, 1 Client, Tier 1	Hour	1	\$51.31	\$43.91
T1027	Social Worker, Natural Setting, 2 Client, Tier 1	Hour	2	\$32.07	\$27.44
T1027	Social Worker, Natural Setting, 3 Client, Tier 1	Hour	3	\$25.66	\$21.96
T1027	Social Worker, Natural Setting, 1 Client, Tier 2	Hour	1	\$58.31	\$49.90
T1027	Social Worker, Natural Setting, 2 Client, Tier 2	Hour	2	\$36.44	\$31.19
T1027	Social Worker, Natural Setting, 3 Client, Tier 2	Hour	3	\$29.16	\$24.95
T1027	Social Worker, Natural Setting, 1 Client, Tier 3	Hour	1	\$69.97	\$59.88
T1027	Social Worker, Natural Setting, 2 Client, Tier 3	Hour	2	\$43.73	\$37.43
T1027	Social Worker, Natural Setting, 3 Client, Tier 3	Hour	3	\$34.99	\$29.94
T1027	Social Worker, Clinical Setting, 1 Client, Base Rate	Hour	1	\$31.51	\$27.13
T1027	Social Worker, Clinical Setting, 2 Client, Base Rate	Hour	2	\$19.70	\$16.96
T1027	Social Worker, Clinical Setting, 3 Client, Base Rate	Hour	3	\$15.76	\$13.57
T1027	Social Worker, Clinical Setting, 1 Client, Tier 1	Hour	1	\$34.66	\$29.84
T1027	Social Worker, Clinical Setting, 2 Client, Tier 1	Hour	2	\$21.66	\$18.65
T1027	Social Worker, Clinical Setting, 3 Client, Tier 1	Hour	3	\$17.33	\$14.92
T1027	Social Worker, Clinical Setting, 1 Client, Tier 2	Hour	1	\$39.39	\$33.91
T1027	Social Worker, Clinical Setting, 2 Client, Tier 2	Hour	2	\$24.62	\$21.19
T1027	Social Worker, Clinical Setting, 3 Client, Tier 2	Hour	3	\$19.70	\$16.96
T1027	Social Worker, Clinical Setting, 1 Client, Tier 3	Hour	1	\$47.27	\$40.70
T1027	Social Worker, Clinical Setting, 2 Client, Tier 3	Hour	2	\$29.54	\$25.44
T1027	Social Worker, Clinical Setting, 3 Client, Tier 3	Hour	3	\$23.64	\$20.35
Social Worker, Master's					
T1027	Social Worker, Natural Setting, 1 Client, Base Rate	Hour	1	\$61.28	\$55.12
T1027	Social Worker, Natural Setting, 2 Client, Base Rate	Hour	2	\$38.30	\$34.45
T1027	Social Worker, Natural Setting, 3 Client, Base Rate	Hour	3	\$30.64	\$27.56
T1027	Social Worker, Natural Setting, 1 Client, Tier 1	Hour	1	\$67.41	\$60.63
T1027	Social Worker, Natural Setting, 2 Client, Tier 1	Hour	2	\$42.13	\$37.89
T1027	Social Worker, Natural Setting, 3 Client, Tier 1	Hour	3	\$33.71	\$30.32

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HCPCS	Description	Unit	No. Clients	Benchmark Rate	Adopted Rate
T1027	Social Worker, Natural Setting, 1 Client, Tier 2	Hour	1	\$76.60	\$68.90
T1027	Social Worker, Natural Setting, 2 Client, Tier 2	Hour	2	\$47.88	\$43.06
T1027	Social Worker, Natural Setting, 3 Client, Tier 2	Hour	3	\$38.30	\$34.45
T1027	Social Worker, Natural Setting, 1 Client, Tier 3	Hour	1	\$91.92	\$82.68
T1027	Social Worker, Natural Setting, 2 Client, Tier 3	Hour	2	\$57.45	\$51.68
T1027	Social Worker, Natural Setting, 3 Client, Tier 3	Hour	3	\$45.96	\$41.34
T1027	Social Worker, Clinical Setting, 1 Client, Base Rate	Hour	1	\$42.71	\$38.98
T1027	Social Worker, Clinical Setting, 2 Client, Base Rate	Hour	2	\$26.69	\$24.36
T1027	Social Worker, Clinical Setting, 3 Client, Base Rate	Hour	3	\$21.36	\$19.49
T1027	Social Worker, Clinical Setting, 1 Client, Tier 1	Hour	1	\$46.98	\$42.88
T1027	Social Worker, Clinical Setting, 2 Client, Tier 1	Hour	2	\$29.36	\$26.80
T1027	Social Worker, Clinical Setting, 3 Client, Tier 1	Hour	3	\$23.49	\$21.44
T1027	Social Worker, Clinical Setting, 1 Client, Tier 2	Hour	1	\$53.39	\$48.73
T1027	Social Worker, Clinical Setting, 2 Client, Tier 2	Hour	2	\$33.37	\$30.46
T1027	Social Worker, Clinical Setting, 3 Client, Tier 2	Hour	3	\$26.70	\$24.37
T1027	Social Worker, Clinical Setting, 1 Client, Tier 3	Hour	1	\$64.07	\$58.47
T1027	Social Worker, Clinical Setting, 2 Client, Tier 3	Hour	2	\$40.04	\$36.54
T1027	Social Worker, Clinical Setting, 3 Client, Tier 3	Hour	3	\$32.04	\$29.24
Psychologist					
99999	Psychologist, Natural Setting, 1 Client, Base Rate	Hour	1	\$95.79	\$67.78
99999	Psychologist, Natural Setting, 2 Client, Base Rate	Hour	2	\$59.87	\$42.36
99999	Psychologist, Natural Setting, 3 Client, Base Rate	Hour	3	\$47.89	\$33.89
99999	Psychologist, Natural Setting, 1 Client, Tier 1	Hour	1	\$105.36	\$74.56
99999	Psychologist, Natural Setting, 2 Client, Tier 1	Hour	2	\$65.85	\$46.60
99999	Psychologist, Natural Setting, 3 Client, Tier 1	Hour	3	\$52.68	\$37.28
99999	Psychologist, Natural Setting, 1 Client, Tier 2	Hour	1	\$119.73	\$84.73
99999	Psychologist, Natural Setting, 2 Client, Tier 2	Hour	2	\$74.83	\$52.96
99999	Psychologist, Natural Setting, 3 Client, Tier 2	Hour	3	\$59.87	\$42.37
99999	Psychologist, Natural Setting, 1 Client, Tier 3	Hour	1	\$143.68	\$101.67
99999	Psychologist, Natural Setting, 2 Client, Tier 3	Hour	2	\$89.80	\$63.54
99999	Psychologist, Natural Setting, 3 Client, Tier 3	Hour	3	\$71.84	\$50.84

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99999	Psychologist, Clinical Setting, 1 Client, Base Rate	Hour	1	\$69.12	\$48.85
99999	Psychologist, Clinical Setting, 2 Client, Base Rate	Hour	2	\$43.20	\$30.53
99999	Psychologist, Clinical Setting, 3 Client, Base Rate	Hour	3	\$34.56	\$24.43
99999	Psychologist, Clinical Setting, 1 Client, Tier 1	Hour	1	\$76.03	\$53.74
99999	Psychologist, Clinical Setting, 2 Client, Tier 1	Hour	2	\$47.52	\$33.59
99999	Psychologist, Clinical Setting, 3 Client, Tier 1	Hour	3	\$38.02	\$26.87
99999	Psychologist, Clinical Setting, 1 Client, Tier 2	Hour	1	\$86.39	\$61.06
99999	Psychologist, Clinical Setting, 2 Client, Tier 2	Hour	2	\$53.99	\$38.16
99999	Psychologist, Clinical Setting, 3 Client, Tier 2	Hour	3	\$43.20	\$30.53
99999	Psychologist, Clinical Setting, 1 Client, Tier 3	Hour	1	\$103.67	\$73.28
99999	Psychologist, Clinical Setting, 2 Client, Tier 3	Hour	2	\$64.79	\$45.80
99999	Psychologist, Clinical Setting, 3 Client, Tier 3	Hour	3	\$51.84	\$36.64

Service Coordination

99999	Service Coordination, Clinical Setting, 1 Client, Base Rate	Hour	1	\$44.20	\$40.18
99999	Service Coordination, Clinical Setting, 2 Client, Base Rate	Hour	2	\$27.63	\$25.11
99999	Service Coordination, Clinical Setting, 3 Client, Base Rate	Hour	3	\$22.10	\$20.09
99999	Service Coordination, Clinical Setting, 1 Client, Tier 1	Hour	1	\$48.62	\$44.20
99999	Service Coordination, Clinical Setting, 2 Client, Tier 1	Hour	2	\$30.39	\$27.63
99999	Service Coordination, Clinical Setting, 3 Client, Tier 1	Hour	3	\$24.31	\$22.10
99999	Service Coordination, Clinical Setting, 1 Client, Tier 2	Hour	1	\$55.25	\$50.23
99999	Service Coordination, Clinical Setting, 2 Client, Tier 2	Hour	2	\$34.53	\$31.39
99999	Service Coordination, Clinical Setting, 3 Client, Tier 2	Hour	3	\$27.63	\$25.12
99999	Service Coordination, Clinical Setting, 1 Client, Tier 3	Hour	1	\$66.30	\$60.27
99999	Service Coordination, Clinical Setting, 2 Client, Tier 3	Hour	2	\$41.44	\$37.67
99999	Service Coordination, Clinical Setting, 3 Client, Tier 3	Hour	3	\$33.15	\$30.14

Independent Rate Model
Team-Based Early Intervention Services

Service	Therapy Services (Speech, Physical and Occupational)	
	Clinic	Natural
HCPCS	92507	97110
	97530	
Unit of Service	1 Hour	
Age	0-2	
Setting	Clinic	Natural
Hourly wage	\$39.43	\$39.43
Annual wage	\$82,014	\$82,014
ERE as a % of wage	28.0%	28.0%
Hourly compensation (wage and ERE)	\$50.47	\$50.47
Annual compensation	\$104,978	\$104,978
Productivity Assumptions		
-Total Hours	8.00	8.00
-Travel Time	0.00	1.50
-Recordkeeping	0.65	0.65
-Missed Appointments	0.05	0.05
-Continuous Education	0.21	0.21
-AzEIP Team Training	0.20	0.20
-Coordination	0.40	0.40
-Employer Time	0.10	0.10
-Average on site time; "Billable Hours"	6.39	4.89
-Productivity Adjustment	1.25	1.64
Hourly Compensation after Adjustment	\$63.19	\$82.57
Annual Compensation after Adjustment	\$104,978	\$104,978
Mileage		
-Number of Miles	0.00	40.00
-Amount per Mile	\$0.575	\$0.575
-Total Mileage Amount	\$0.00	\$23.00
Hourly Mileage Amount	\$0.00	\$4.70
Rent		
-Square Footage	100	100
-Cost per Square Foot	\$20.00	\$20.00
-Hours of Allocation per Year	1,661	1,271
Hourly Rent Amount	\$1.20	\$1.57
Capital		
-Cost of Equipment and Maintenance	\$2,000	\$2,000
-Year of Amortization	3	3
-Annual Cost	\$666.67	\$666.67
-Hours of Allocation per Year	1,661	1,271
Hourly Cost of Capital	\$0.40	\$0.52
Program Support Costs		
-Program Support Percent	4.0%	4.0%
-Non-Travel/Total Cost	\$64.79	\$89.37
Hourly Program Support Cost	\$3.05	\$4.21
Administrative Overhead		
-Administrative Percent	10.0%	10.0%
-Third Party Liability Percent	1.0%	1.0%
-Non-Travel/Total Cost	\$64.79	\$89.37
Hourly Administrative Cost	\$8.38	\$11.57

Independent Rate Model
Team-Based Early Intervention Services

Service	Therapy Services (Speech, Physical and Occupational)	
SFY16 (8/1/15 - 6/30/16)		
Benchmark Rate	\$76.23	\$105.14
Adopted Rate Factor	80.79%	80.01%
Adopted Rate	\$61.58	\$84.12
Tier 1	\$67.74	\$92.53
Tier 2	\$76.98	\$105.15
Tier 3	\$92.37	\$126.18

Independent Rate Model
Team-Based Early Intervention Services

Service	Developmental Special Instruction (Bachelor's)		Developmental Special Instruction (Master's)	
	Clinic	Natural	Clinic	Natural
HCPCS	S9445		S9445	
Unit of Service	1 Hour		1 Hour	
Age	0-2		0-2	
Setting	Clinic	Natural	Clinic	Natural
Hourly wage	\$22.24	\$22.24	\$30.70	\$30.70
Annual wage	\$46,259	\$46,259	\$63,856	\$63,856
ERE as a % of wage	28.0%	28.0%	28.0%	28.0%
Hourly compensation (wage and ERE)	\$28.47	\$28.47	\$39.30	\$39.30
Annual compensation	\$59,212	\$59,212	\$81,736	\$81,736
Productivity Assumptions				
-Total Hours	8.00	8.00	8.00	8.00
-Travel Time	0.00	1.50	0.00	1.50
-Recordkeeping	0.65	0.65	0.65	0.65
-Missed Appointments	0.05	0.05	0.05	0.05
-Continuous Education	0.21	0.21	0.21	0.21
-AzEIP Team Training	0.20	0.20	0.20	0.20
-Coordination	0.40	0.40	0.40	0.40
-Employer Time	0.10	0.10	0.10	0.10
-Average on site time; "Billable Hours"	6.39	4.89	6.39	4.89
<i>-Productivity Adjustment</i>	<i>1.25</i>	<i>1.64</i>	<i>1.25</i>	<i>1.64</i>
Hourly Compensation after Adjustment	\$35.64	\$46.57	\$49.20	\$64.29
Annual Compensation after Adjustment	\$59,212	\$59,212	\$81,736	\$81,736
Mileage				
-Number of Miles	0.00	40.00	0.00	40.00
-Amount per Mile	\$0.575	\$0.575	\$0.575	\$0.575
-Total Mileage Amount	\$0.00	\$23.00	\$0.00	\$23.00
Hourly Mileage Amount	\$0.00	\$4.70	\$0.00	\$4.70
Rent				
-Square Footage	100	100	100	100
-Cost per Square Foot	\$20.00	\$20.00	\$20.00	\$20.00
-Hours of Allocation per Year	1,661	1,271	1,661	1,271
Hourly Rent Amount	\$1.20	\$1.57	\$1.20	\$1.57
Capital				
-Cost of Equipment and Maintenance	\$2,000	\$2,000	\$2,000	\$2,000
-Year of Amortization	3	3	3	3
-Annual Cost	\$666.67	\$666.67	\$666.67	\$666.67
-Hours of Allocation per Year	1,661	1,271	1,661	1,271
Hourly Cost of Capital	\$0.40	\$0.52	\$0.40	\$0.52
Program Support Costs				
-Program Support Percent	4.0%	4.0%	4.0%	4.0%
-Non-Travel/Total Cost	\$37.24	\$53.37	\$50.80	\$71.09
Hourly Program Support Cost	\$1.73	\$2.48	\$2.36	\$3.31
Administrative Overhead				
-Administrative Percent	10.0%	10.0%	10.0%	10.0%
-Non-Travel/Total Cost	\$37.24	\$53.37	\$50.80	\$71.09
Hourly Administrative Cost	\$4.33	\$6.21	\$5.91	\$8.27

Independent Rate Model
Team-Based Early Intervention Services

Service	Developmental Special Instruction (Bachelor's)		Developmental Special Instruction (Master's)	
SFY16 (8/1/15 - 6/30/16)				
Benchmark Rate	\$43.31	\$62.06	\$59.07	\$82.66
Adopted Rate Factor	89.75%	88.59%	91.96%	90.50%
Adopted Rate	\$38.87	\$54.98	\$54.32	\$74.81
Tier 1	\$42.76	\$60.48	\$59.75	\$82.29
Tier 2	\$48.59	\$68.73	\$67.90	\$93.51
Tier 3	\$58.31	\$82.47	\$81.48	\$112.22

Independent Rate Model
Team-Based Early Intervention Services

Service	Social Worker (Bachelor's)		Social Worker (Master's)	
	T1027		T1027	
	1 Hour		1 Hour	
	0-2		0-2	
Setting	Clinic	Natural	Clinic	Natural
Hourly wage	\$15.91	\$15.91	\$21.92	\$21.92
Annual wage	\$33,093	\$33,093	\$45,594	\$45,594
ERE as a % of wage	28.0%	28.0%	28.0%	28.0%
Hourly compensation (wage and ERE)	\$20.36	\$20.36	\$28.06	\$28.06
Annual compensation	\$42,359	\$42,359	\$58,360	\$58,360
Productivity Assumptions				
-Total Hours	8.00	8.00	8.00	8.00
-Travel Time	0.00	1.50	0.00	1.50
-Recordkeeping	0.65	0.65	0.65	0.65
-Missed Appointments	0.05	0.05	0.05	0.05
-Continuous Education	0.21	0.21	0.21	0.21
-AzEIP Team Training	0.20	0.20	0.20	0.20
-Coordination	0.40	0.40	0.40	0.40
-Employer Time	0.10	0.10	0.10	0.10
-Average on site time; "Billable Hours"	6.39	4.89	6.39	4.89
<i>-Productivity Adjustment</i>	<i>1.25</i>	<i>1.64</i>	<i>1.25</i>	<i>1.64</i>
Hourly Compensation after Adjustment	\$25.50	\$33.32	\$35.13	\$45.90
Annual Compensation after Adjustment	\$42,359	\$42,359	\$58,360	\$58,360
Mileage				
-Number of Miles	0.00	40.00	0.00	40.00
-Amount per Mile	\$0.575	\$0.575	\$0.575	\$0.575
-Total Mileage Amount	\$0.00	\$23.00	\$0.00	\$23.00
Hourly Mileage Amount	\$0.00	\$4.70	\$0.00	\$4.70
Rent				
-Square Footage	100	100	100	100
-Cost per Square Foot	\$20.00	\$20.00	\$20.00	\$20.00
-Hours of Allocation per Year	1,661	1,271	1,661	1,271
Hourly Rent Amount	\$1.20	\$1.57	\$1.20	\$1.57
Capital				
-Cost of Equipment and Maintenance	\$2,000	\$2,000	\$2,000	\$2,000
-Year of Amortization	3	3	3	3
-Annual Cost	\$666.67	\$666.67	\$666.67	\$666.67
-Hours of Allocation per Year	1,661	1,271	1,661	1,271
Hourly Cost of Capital	\$0.40	\$0.52	\$0.40	\$0.52
Program Support Costs				
-Program Support Percent	4.0%	4.0%	4.0%	4.0%
-Non-Travel/Total Cost	\$27.10	\$40.12	\$36.73	\$52.70
Hourly Program Support Cost	\$1.26	\$1.87	\$1.71	\$2.45
Administrative Overhead				
-Administrative Percent	10.0%	10.0%	10.0%	10.0%
-Non-Travel/Total Cost	\$27.10	\$40.12	\$36.73	\$52.70
Hourly Administrative Cost	\$3.15	\$4.66	\$4.27	\$6.13

Independent Rate Model
Team-Based Early Intervention Services

Service	Social Worker (Bachelor's)		Social Worker (Master's)	
SFY16 (8/1/15 - 6/30/16)				
Benchmark Rate	\$31.51	\$46.65	\$42.71	\$61.28
Adopted Rate Factor	86.09%	85.58%	91.26%	89.94%
Adopted Rate	\$27.13	\$39.92	\$38.98	\$55.12
Tier 1	\$29.84	\$43.91	\$42.88	\$60.63
Tier 2	\$33.91	\$49.90	\$48.73	\$68.90
Tier 3	\$40.70	\$59.88	\$58.47	\$82.68

Independent Rate Model
Team-Based Early Intervention Services

Service	Psychological Services	
HCPCS	99999	
Unit of Service	1 Hour	
Age	0-2	
Setting	Clinic	Natural
Hourly wage	\$36.09	\$36.09
Annual wage	\$75,067	\$75,067
ERE as a % of wage	28.0%	28.0%
Hourly compensation (wage and ERE)	\$46.20	\$46.20
Annual compensation	\$96,086	\$96,086
Productivity Assumptions		
-Total Hours	8.00	8.00
-Travel Time	0.00	1.50
-Recordkeeping	0.65	0.65
-Missed Appointments	0.05	0.05
-Continuous Education	0.21	0.21
-AzEIP Team Training	0.20	0.20
-Coordination	0.40	0.40
-Employer Time	0.10	0.10
-Average on site time; "Billable Hours"	6.39	4.89
<i>-Productivity Adjustment</i>	<i>1.25</i>	<i>1.64</i>
Hourly Compensation after Adjustment	\$57.83	\$75.57
Annual Compensation after Adjustment	\$96,086	\$96,086
Mileage		
-Number of Miles	0.00	40.00
-Amount per Mile	\$0.575	\$0.575
-Total Mileage Amount	\$0.00	\$23.00
Hourly Mileage Amount	\$0.00	\$4.70
Rent		
-Square Footage	100	100
-Cost per Square Foot	\$20.00	\$20.00
-Hours of Allocation per Year	1,661	1,271
Hourly Rent Amount	\$1.20	\$1.57
Capital		
-Cost of Equipment and Maintenance	\$2,000	\$2,000
-Year of Amortization	3	3
-Annual Cost	\$666.67	\$666.67
-Hours of Allocation per Year	1,661	1,271
Hourly Cost of Capital	\$0.40	\$0.52
Program Support Costs		
-Program Support Percent	4.0%	4.0%
-Non-Travel/Total Cost	\$59.44	\$82.38
Hourly Program Support Cost	\$2.76	\$3.83
Administrative Overhead		
-Administrative Percent	10.0%	10.0%
-Non-Travel/Total Cost	\$59.44	\$82.38
Hourly Administrative Cost	\$6.91	\$9.58

Independent Rate Model
Team-Based Early Intervention Services

Service	Psychological Services	
SFY16 (8/1/15 - 6/30/16)		
Benchmark Rate	\$69.12	\$95.79
Adopted Rate Factor	70.68%	70.76%
Adopted Rate	\$48.85	\$67.78
Tier 1	\$53.74	\$74.56
Tier 2	\$61.06	\$84.73
Tier 3	\$73.28	\$101.67

Independent Rate Model
Team-Based Early Intervention Services

Service	Service Coordination
HCPCS	T1016
Unit of Service	1 Hour
Age	0-2
Setting	Clinic
Hourly wage	\$19.77
Annual wage	\$41,122
ERE as a % of wage	28.0%
Hourly compensation (wage and ERE)	\$25.31
Annual compensation	\$52,636
Productivity Assumptions	
-Total Hours	8.00
-Travel Time	0.00
-Recordkeeping	0.90
-Missed Appointments	0.05
-Continuous Education	0.20
-CORE Training	0.15
-AzEIP Team Training	0.15
-Coordination	0.00
-Employer Time	0.15
-Average on site time; "Billable Hours"	6.40
-Productivity Adjustment	1.25
Hourly Compensation after Adjustment	\$31.63
Annual Compensation after Adjustment	\$52,636
Supervision	
-Hourly Compensation	\$30.37
-Annual Compensation	\$63,170
-Average Daily Portion of an Hour	0.25
Average Supervisory Costs per Hour	\$1.19
Mileage	
-Number of Miles	40.00
-Amount per Mile	\$0.575
-Total Mileage Amount	\$23.00
Hourly Mileage Amount	\$3.59
Rent	
-Square Footage	100
-Cost per Square Foot	\$20.00
-Hours of Allocation per Year	1,664
Hourly Rent Amount	\$1.20
Capital	
-Cost of Equipment and Maintenance	\$2,000
-Year of Amortization	3
-Annual Cost	\$666.67
-Hours of Allocation per Year	1,664
Hourly Cost of Capital	\$0.40
Program Support Costs	
-Program Support Percent	4.0%
-Non-Travel/Total Cost	\$38.01
Hourly Program Support Cost	\$1.77

Independent Rate Model
Team-Based Early Intervention Services

Service	Service Coordination
Administrative Overhead	
-Administrative Percent	10.0%
-Non-Travel/Total Cost	\$38.01
Hourly Administrative Cost	\$4.42
SFY16 (8/1/15 - 6/30/16)	
Benchmark Rate	\$44.20
Adopted Rate Factor	90.90%
Adopted Rate	\$40.18
Tier 1	\$44.20
Tier 2	\$50.23
Tier 3	\$60.27

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DES/AzEIP Rate Models

August 1, 2015

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Introduction

The Arizona Department of Economic Security, Arizona Early Intervention Program (AzEIP) has developed rates for services to children birth to three and their families. The rates are intended to support the AzEIP mission of:

“Early intervention builds upon and provides supports and resources to assist family members and caregivers to enhance children’s learning and development through everyday learning opportunities.”

Currently, AzEIP and the Division of Developmental Disabilities (Division or DDD) provide the Team-Based services through a single delivery network. The consolidated network has established the following goals:

- Provide for a single, consistent service delivery model and reimbursement structure that supports team-based practices
- Establish a uniform and competitive rate schedule to compensate core team service providers
- Improve recruitment and retention of therapists by increasing therapy rates and establishing a rate structure that promotes provider capacity in rural and other hard to serve areas of the State

Using the Team-Based concept, the following services are included in this document and individual rate models have been developed for the unique needs of the Arizona Early Intervention Program:

- Speech Therapy
- Physical Therapy
- Occupational Therapy
- Developmental Special Instruction
- Social Worker
- Psychology
- Service Coordination

This document presents the assumptions and methodology used by DES/AzEIP in compiling the Benchmark Rate schedule. The document is generally divided into the following sections:

- ❑ Data Sources
- ❑ General Assumptions
- ❑ Rate Models for Selected Services:

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Summary Rates

To allow the AzEIP program to ‘scale’ the actual rates paid to match the available funding the concept of the *Benchmark Rate* and *Adopted Rate* have been implemented for integration into the AzEIP rate schedule. The concepts are defined as follows:

- **Benchmark Rate:**
The rate determined by the Independent Rate Model that reflects the unit rate for the service that the AzEIP believes *should be paid* for the service. That is, if funds are available, these rates represent the ‘market rate’ for the service.
- **Adopted Rate:**
The rate determined by the AzEIP that *are paid* for the service. That is, based upon available funding, a factor is applied to the Benchmark Rate to adjust the rate to a level that the AzEIP is able for fund for the fiscal period.

Table 1
Benchmark & Adopted Rates with Ratio

Team-Based Early Intervention Services	Setting	Benchmark Rate	Adopted Rebase	Adopted: Benchmark Ratio
Therapy Services	Clinical	\$76.23	\$61.58	80.78%
	Natural	\$105.14	\$84.12	80.01%
Developmental Special Instruction (Bachelor's)	Clinical	\$43.31	\$38.87	89.75%
	Natural	\$62.07	\$54.98	88.58%
Developmental Special Instruction (Master's)	Clinical	\$59.07	\$54.32	91.96%
	Natural	\$82.66	\$74.81	90.50%
Social Work (Bachelor's)	Clinical	\$31.51	\$27.13	86.10%
	Natural	\$46.65	\$39.92	85.57%
Social Work (Master's)	Clinical	\$42.71	\$38.98	91.27%
	Natural	\$61.28	\$55.12	89.95%
Psychological Services	Clinical	\$69.12	\$48.85	70.67%
	Natural	\$95.79	\$67.78	70.76%
Service Coordination	All	\$44.20	\$40.18	90.90%

General Assumptions

Data Sources

The following general sources were used in constructing the SFY 2016¹ rate models:

- Wage data from the Bureau of Labor Statistics (BLS) was used to determine the hourly wages for specific occupational categories. Wages used in the models reflect the publication date of May 2014 and were subsequently adjusted for inflation. All wage data has been inflated to December 2015, the mid-point of SFY 2016.

¹ State Fiscal Year 2016 or the period beginning July 1, 2015 through June 30, 2016

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- ❑ An inflation factor of 2.85% was derived from historical BLS wage data, trended for the period beginning May 2011 through May 2014, and using the job categories utilized within the Rate Rebase.
- ❑ Data from the United States Internal Revenue Service was used for the mileage reimbursement rate of 57.5 cents per mile.

The following general assumptions were used throughout the original SFY 2016 rate models:

- ❑ Employee-related expenses (ERE) is assumed at 28% of the respective wages for all full-time staff. Benefits include legally required benefits, vacation time, sick leave, holidays and health insurance. (See *Employee-Related Expenses Assumptions* discussion below).
- ❑ Total Hours assumed at 8 hours per day and 2,080 hours per year (unless otherwise indicated).
- ❑ Cost per square foot of rental/leased office space is assumed to be \$20.00 per square foot.
- ❑ Capital equipment costs are amortized over a three (3) year period.
- ❑ Program Support cost is assumed to be 4% of the resultant reimbursement rate.
- ❑ Administrative Overhead is assumed to be 10% of the resultant reimbursement rate.
- ❑ If included, Third-Party Liability costs is assumed to be 1% of the resultant reimbursement rate.

Wage Assumptions

Wages were selected based on occupational descriptions provided by BLS. Depending on the required activities provided in the service descriptions, certain services reflect a blended rate of wage averages of more than one occupation. Appendix 1 at the end of this Methodology provides in-depth detail on the composition, inflation and Standard Occupational Codes (SOC) that were used to develop the hourly wage assumptions used in the SFY 2016 rate models.

Employee-Related Expenses Assumptions

A 28% ERE rate was used for AzEIP vendors. The percentage was derived from the information presented in Table 2 below.

*Table 2
AzEIP ERE Calculation*

	Therapy (OT, PT & SLP)	Developmental Special Instruction (Bachelor's)	Psychology
Hourly Rate	\$39.43	\$22.24	\$36.09
Annual Wage	\$82,014	\$46,259	\$75,067
FUTA / SUTA	2.00% \$140 0.17%	\$140 0.30%	\$140 0.19%
FICA	7.65% \$6,274 7.65%	\$3,539 7.65%	\$5,743 7.65%
Workers' Compensation	2.00% \$1,640 2.00%	\$925 2.00%	\$1,501 2.00%
Legally required benefits	11.65% \$8,054 9.82%	\$4,604 9.95%	\$7,384 9.84%
Paid Time Off	25 days/yr \$7,886 9.62%	\$4,448 9.62%	\$7,218 9.62%
Other Benefits			
Health Insurance	\$425.00 \$5,100 6.22%	\$5,100 11.02%	\$5,100 6.79%
Other Benefits	\$25.00 \$300 0.37%	\$300 0.65%	\$300 0.40%
Retirement Plan	2.00% \$1,640 2.00%	\$925 2.00%	\$1,501 2.00%
Total ERE per employee	\$22,981 28.02%	\$15,377 33.24%	\$21,503 28.65%

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These assumptions do not include any adjustments for part-time employment, employee turnover and/or wait times for eligibility for Optional (Other) Benefits. If, any of these factor are included within the assumptions the ERE percentage would be reduced.

Productivity Assumptions

Each Independent Rate Model includes assumptions for Core-Team member productivity. Productivity is the ‘mathematical’ representation of the “typical” time associated with duties required of Core-Team members for which AzEIP vendors cannot bill. Generally, the assumptions utilized within the proposed rate models are identical for all disciplines, excepting Service Coordination. This decision was arrived at by the AzEIP based upon the desire for the Core-Team members to share equally in duties for the population served.

A new factor added to the Independent Rate Models during this process is the factor accounting for “*Coordination*”. This factor generally represents the time that Core-Team members spend on efforts required for AzEIP, i.e., arrange team meetings, discuss agency eligibility, etc.

Rate Schedule Features

This section of the document presents information related to other general features of the rates supported by the AzEIP. Included is a discussion of the setting in which the service is delivered, the underserved adjustment factor, and the multiple client adjustment.

Setting

For each service, a “base model” was created based on a clinical setting, then adjusted to allow for natural setting related expenses including travel.

A “clinical setting” includes the office or central location of the provider and generally requires the child/family to travel to the provider specifically to receive the service.

A “natural setting” is a setting that is natural or normal to the child’s age peers who have no disabilities; this includes the home and community settings such as parks, restaurants, day care, etc, in which children without disabilities participate. The natural environment for each family is defined by the existing and desired routine and activities of each family rather than by creating new activities or routines that the family would not have participated in without early intervention.

The rate schedules for Early Intervention contain rates for both the clinical and natural settings for all Team-Based services. AzEIP Vendors will bill the appropriate rate based on the setting in which the service was delivered.

Underserved Area - Tiers

In order to establish and maintain provider capacity in rural and hard-to-serve areas of the State, the AzEIP rate schedules include a tier system. This system incrementally increases the base rate for services to reflect the perceived difficulty in serving the area.

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The resulting structure for the zip codes and the assigned tier category are:

- Base Rate – No adjustment to the Independent Rate Model rate
- Tier 1 Rates – +10% adjustment to the Independent Rate Model rate
- Tier 2 Rates – +25% adjustment to the Independent Rate Model rate
- Tier 3 Rates – +50% adjustment to the Independent Rate Model rate

Appendix 1 display the State's zip codes and the designation as to Base Rate or one of the Tiers. The rate structure proposed in this document contains tier adjusted rates for all of the Team-Based services.

Multiple Consumers

The rate schedule contains unique rates for each service for situations where the same service is provided simultaneously to multiple consumers. The formula for the multi-consumer rate adjustment is as follows:

- $(\text{Regular Rate} * ((1 + (25\% * \text{number of additional consumers}))) / \text{Total number of consumers}$.

When applied to these models, *Multiple Consumer* adjustments result in 37.5% and 50% overall downward adjustments to the rate. In no event will more than three consumers receive the same service with a single direct service staff person at the same time. At no time shall evaluation services be provided for more than on consumer at a time.

Independent Rate Model Assumptions

Therapy, Speech, Physical & Occupational

The Base Model for therapy services is for services performed in a *clinical* setting. One rate model was developed for three therapy services:

- Speech Therapy
- Physical Therapy
- Occupational Therapy

The assumptions and values included in the independent model are outlined in the table below:

Therapy Services, Clinical Setting – Speech, Physical and Occupational

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	

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<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Hourly wage	\$39.43	This assumption is consistent with Arizona statewide median hourly wage for Physical Therapist (SOC Code 29-1123) of \$38.34, taken from the BLS as of May 2014 and inflated to December 2015 (2.85%). The wage for physical therapist is the highest of possible wages for occupational, physical and speech therapists, as provided by the BLS.
ERE	28.0% of wages	Standard ERE for all Team-Based services
Total Hours per shift	8.00	
Travel Time	0.00	No travel in clinical model
Recordkeeping	0.65 hours per shift	3.25 hour per week
Missed Appointments	0.05 hours per shift	Cancellations and 'no shows'
Continuous Education	0.21 hours per shift	Standard training of approx. 56 hours per year
AzEIP Team Training	0.20 hours per shift	AzEIP Team training of approx. 52 hours per year
Coordination	0.40 hours per shift	2 hours per week for coordination efforts
Employer Time	0.10 hours per shift	0.50 hours per week
Average on-site time	6.39 hours per day	Billable Hours – total hours less productivity adjustments
Mileage	0 miles	No travel in clinical model
Rent	\$1.20	Cost per billable hour at 100 sqft, \$20.00 per sqft, 1,661 hours per year
Capital Cost	\$0.40	Cost per hour using \$2,000 for equipment & maintenance spread over 3 years at 1,661 hours per year.
Program support	4%	Standard program support factor
Administrative overhead	10%	Standard administrative factor
Third party liability	1%	Allowance for third party billing expense
SFY 16 Benchmark Rate	\$76.23	

Therapy Services, Natural Setting

The Base Model was adjusted for the natural settings to add 1.50 hours of travel time and 40 miles of travel per shift. As a result, total billable hours (Average on-site time) decreases to 4.89 hours per shift. Using the standard IRS mileage rate, the addition of the mileage contributes an additional cost factor of \$4.70 per billable hour.

The resulting model has an hourly rate of \$105.14, a \$28.91 or 37.9% increase over the Base Model.

Developmental Special Instruction

Two models have been developed for developmental special instruction. The Base Models differ in the educational requirements for the core team member performing the duties. The first model requires the core team member to have attained a Bachelor's degree, while the second model presented requires the core team member to have attained a Master's degree.

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The Base Models for developmental special instruction services is for services performed in a *clinical* setting. The assumptions and values included in the independent models are outlined in the following tables:

Developmental Special Instruction, Bachelor's

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	
Hourly wage	\$22.24	<i>Blended Rate using 25th Percentile:</i> - 50% Preschool Teacher (SOC Code 25-2011) of \$9.20 - 50% Special Education Teacher, Preschool (SOC Code 25-2051) of \$34.05 All wages were taken from BLS as of May 2014 and inflated to December 2015 (2.85%)
ERE	28.0% of wages	Standard ERE for all Team-Based services
Total Hours per shift	8.00	
Travel Time	0.00	No travel in clinical model
Recordkeeping	0.65 hours per shift	3.25 hour per week
Missed Appointments	0.05 hours per shift	Cancellations and 'no shows'
Continuous Education	0.21 hours per shift	Standard training of approx. 56 hours per year
AzEIP Team Training	0.20 hours per shift	AzEIP Team training of approx. 52 hours per year
Coordination	0.40 hours per shift	2 hours per week for coordination efforts
Employer Time	0.10 hours per shift	0.50 hours per week
Average on-site time	6.39 hours per day	Billable Hours – total hours less productivity adjustments
Mileage	0 miles	No travel in clinical model
Rent	\$1.20	Cost per billable hour at 100 sqft, \$20.00 per sqft, 1,661 hours per year
Capital Cost	\$0.40	Cost per hour using \$2,000 for equipment & maintenance spread over 3 years at 1,661 hours per year.
Program support	4%	Standard program support factor
Administrative overhead	10%	Standard administrative factor
SFY 16 Benchmark Rate	\$43.31	

Developmental Special Instruction, Bachelor's, Natural Setting

The Base Model was adjusted for the natural settings to add 1.50 hours of travel time and 40 miles of travel per shift. As a result, total billable hours (Average on-site time) decreases to 4.89 hours per shift. Using the standard IRS mileage rate, the addition of the mileage contributes an additional cost factor of \$4.70 per billable hour

The resulting model has an hourly rate of \$62.06, an \$18.75 or 30.2% increase over the Base Model.

Developmental Special Instruction, Master's

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	

Methodology and Assumptions

DES/AzEIP Rate Models

August 1, 2015

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Hourly wage	\$30.70	<i>Blended Rate using median:</i> - 35% Preschool Teacher (SOC Code 25-2011) of \$9.20 - 65% Special Education Teacher, Preschool (SOC Code 25-2051) of \$34.05 All wages were taken from BLS as of May 2014 and inflated to December 2015 (2.85%)
ERE	28.0% of wages	Standard ERE for all Team-Based services
Total Hours per shift	8.00	
Travel Time	0.00	No travel in clinical model
Recordkeeping	0.65 hours per shift	3.25 hour per week
Missed Appointments	0.05 hours per shift	Cancellations and 'no shows'
Continuous Education	0.21 hours per shift	Standard training of approx. 56 hours per year
AzEIP Team Training	0.20 hours per shift	AzEIP Team training of approx. 52 hours per year
Coordination	0.40 hours per shift	2 hours per week for coordination efforts
Employer Time	0.10 hours per shift	0.50 hours per week
Average on-site time	6.39 hours per day	Billable Hours – total hours less productivity adjustments
Mileage	0 miles	No travel in clinical model
Rent	\$1.20	Cost per billable hour at 100 sqft, \$20.00 per sqft, 1,661 hours per year
Capital Cost	\$0.40	Cost per hour using \$2,000 for equipment & maintenance spread over 3 years at 1,661 hours per year.
Program support	4%	Standard program support factor
Administrative overhead	10%	Standard administrative factor
SFY 16 Benchmark Rate	\$59.07	

Developmental Special Instruction, Master's, Natural Setting

The Base Model was adjusted for the natural settings to add 1.50 hours of travel time and 40 miles of travel per shift. As a result, total billable hours (Average on-site time) decreases to 4.89 hours per shift. Using the standard IRS mileage rate, the addition of the mileage contributes an additional cost factor of \$4.70 per billable hour

The resulting model has an hourly rate of \$82.66, a \$23.59 or 39.9% increase over the Base Model.

Social Worker

Two models have been developed for social work services. The Base Models differ in the educational requirements for the core team member performing the duties. The first model requires the core team member to have attained a Bachelor's degree, while the second model presented requires the core team member to have attained a Master's degree.

The Base Models for social work services is for services performed in a *clinical* setting. The assumptions and values included in the independent models are outlined in the following tables:

Methodology and Assumptions

DES/AzEIP Rate Models

August 1, 2015

Social Worker, Bachelor's

Assumption/Result	Value	Comments
Unit of Service	60 minutes	
Hourly wage	\$15.91	This assumption is consistent with Arizona statewide 25 th percentile hourly wage for Child, Family and School Social Worker (SOC Code 21-1021) of \$15.47, taken from the BLS as of May 2014 and inflated to December 2015 (2.85%).
ERE	28.0% of wages	Standard ERE for all Team-Based services
Total Hours per shift	8.00	
Travel Time	0.00	No travel in clinical model
Recordkeeping	0.65 hours per shift	3.25 hour per week
Missed Appointments	0.05 hours per shift	Cancellations and 'no shows'
Continuous Education	0.21 hours per shift	Standard training of approx. 56 hours per year
AzEIP Team Training	0.20 hours per shift	AzEIP Team training of approx. 52 hours per year
Coordination	0.40 hours per shift	2 hours per week for coordination efforts
Employer Time	0.10 hours per shift	0.50 hours per week
Average on-site time	6.39 hours per day	Billable Hours – total hours less productivity adjustments
Mileage	0 miles	No travel in clinical model
Rent	\$1.20	Cost per billable hour at 100 sqft, \$20.00 per sqft, 1,661 hours per year
Capital Cost	\$0.40	Cost per hour using \$2,000 for equipment & maintenance spread over 3 years at 1,661 hours per year.
Program support	4%	Standard program support factor
Administrative overhead	10%	Standard administrative factor
SFY 16 Benchmark Rate	\$31.51	

Social Worker, Bachelor's, Natural Setting

The Base Model was adjusted for the natural settings to add 1.50 hours of travel time and 40 miles of travel per shift. As a result, total billable hours (Average on-site time) decreases to 4.89 hours per shift. Using the standard IRS mileage rate, the addition of the mileage contributes an additional cost factor of \$4.70 per billable hour

The resulting model has an hourly rate of \$46.65, a \$15.14 or 48.0% increase over the Base Model.

Social Worker, Master's

Assumption/Result	Value	Comments
Unit of Service	60 minutes	
Hourly wage	\$21.92	This assumption is consistent with Arizona statewide 75 th percentile hourly wage for Child, Family and School Social Worker (SOC Code 21-1021) of \$21.31, taken from the BLS as of May 2014 and inflated to December 2015 (2.85%).
ERE	28.0% of wages	Standard ERE for all Team-Based services

Methodology and Assumptions

DES/AzEIP Rate Models

August 1, 2015

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Total Hours per shift	8.00	
Travel Time	0.00	No travel in clinical model
Recordkeeping	0.65 hours per shift	3.25 hour per week
Missed Appointments	0.05 hours per shift	Cancellations and 'no shows'
Continuous Education	0.21 hours per shift	Standard training of approx. 56 hours per year
AzEIP Team Training	0.20 hours per shift	AzEIP Team training of approx. 52 hours per year
Coordination	0.40 hours per shift	2 hours per week for coordination efforts
Employer Time	0.10 hours per shift	0.50 hours per week
Average on-site time	6.39 hours per day	Billable Hours – total hours less productivity adjustments
Mileage	0 miles	No travel in clinical model
Rent	\$1.20	Cost per billable hour at 100 sqft, \$20.00 per sqft, 1,661 hours per year
Capital Cost	\$0.40	Cost per hour using \$2,000 for equipment & maintenance spread over 3 years at 1,661 hours per year.
Program support	4%	Standard program support factor
Administrative overhead	10%	Standard administrative factor
SFY 16 Benchmark Rate	\$42.71	

Social Worker, Master's, Natural Setting

The Base Model was adjusted for the natural settings to add 1.50 hours of travel time and 40 miles of travel per shift. As a result, total billable hours (Average on-site time) decreases to 4.89 hours per shift. Using the standard IRS mileage rate, the addition of the mileage contributes an additional cost factor of \$4.70 per billable hour

The resulting model has an hourly rate of \$61.28, an \$18.57 or 43.5% increase over the Base Model.

Psychology Services

The Base Model for psychology services is for services performed in a *clinical* setting. The assumptions and values included in the independent models are outlined in the following table:

Psychology, Clinical Setting

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	
Hourly wage	\$36.09	This assumption is consistent with Arizona statewide 75 th percentile hourly wage for Clinical, Counseling, and School Psychologists (SOC Code 19-3031) of \$35.09, taken from the BLS as of May 2014 and inflated to December 2015 (2.85%).
ERE	28.0% of wages	Standard ERE for all Team-Based services
Total Hours per shift	8.00	
Travel Time	0.00	No travel in clinical model
Recordkeeping	0.65 hours per shift	3.25 hour per week

Methodology and Assumptions

DES/AzEIP Rate Models

August 1, 2015

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Missed Appointments	0.05 hours per shift	Cancellations and 'no shows'
Continuous Education	0.21 hours per shift	Standard training of approx. 56 hours per year
AzEIP Team Training	0.20 hours per shift	AzEIP Team training of approx. 52 hours per year
Coordination	0.40 hours per shift	2 hours per week for coordination efforts
Employer Time	0.10 hours per shift	0.50 hours per week
Average on-site time	6.39 hours per day	Billable Hours – total hours less productivity adjustments
Mileage	0 miles	No travel in clinical model
Rent	\$1.20	Cost per billable hour at 100 sqft, \$20.00 per sqft, 1,661 hours per year
Capital Cost	\$0.40	Cost per hour using \$2,000 for equipment & maintenance spread over 3 years at 1,661 hours per year.
Program support	4%	Standard program support factor
Administrative overhead	10%	Standard administrative factor
SFY 16 Benchmark Rate	\$69.12	

Psychology Services, Natural Setting

The Base Model was adjusted for the natural settings to add 1.50 hours of travel time and 40 miles of travel per shift. As a result, total billable hours (Average on-site time) decreases to 4.89 hours per shift. Using the standard IRS mileage rate, the addition of the mileage contributes an additional cost factor of \$4.70 per billable hour.

The resulting model has an hourly rate of \$95.79, a \$26.67 or 38.6% increase over the Base Model.

Service Coordination

The Base Model for service coordination is applicable only to the *clinical* setting. The assumptions and values included in the independent models are outlined in the following table:

Service Coordination, Clinical Setting

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Unit of Service	60 minutes	
Hourly wage	\$19.77	<i>Blended Rate using median:</i> - 50% Mental Health Counselors (SOC Code 21-1014) of \$20.73 - 50% Child, Family, and School Social Workers (SOC Code 21-1021) of \$17.71 All wages were taken from BLS as of May 2014 and inflated to December 2015 (2.85%)
ERE	28.0% of wages	Standard ERE for all Team-Based services
Total Hours per shift	8.00	
Travel Time	0.00	No travel, Service Coordination eligible to bill for travel time
Recordkeeping	0.90 hours per shift	3.25 hour per week
Missed Appointments	0.05 hours per shift	Cancellations and 'no shows'

Methodology and Assumptions

DES/AzEIP Rate Models

August 1, 2015

<u>Assumption/Result</u>	<u>Value</u>	<u>Comments</u>
Continuous Education	0.20 hours per shift	Standard training of approx. 52 hours per year
CORE Team Training	0.15 hours per shift	CORE Team training of approx. 40 hours per year
AzEIP Team Training	0.15 hours per shift	AzEIP Team training of approx. 40 hours per year
Coordination	0.00 hours per shift	Activities included as routine "billable" responsibilities
Employer Time	0.15 hours per shift	0.75 hours per week
Average on-site time	6.40 hours per day	Billable Hours – total hours less productivity adjustments
Mileage	40 miles	Mileage included for interaction with Core Team and members/families
Supervision	\$1.19	Cost per billable hour 0.25 hours of Supervisor, total compensation \$30.37
Rent	\$1.20	Cost per billable hour at 100 sqft, \$20.00 per sqft, 1,661 hours per year
Capital Cost	\$0.40	Cost per hour using \$2,000 for equipment & maintenance spread over 3 years at 1,661 hours per year.
Program support	4%	Standard program support factor
Administrative overhead	10%	Standard administrative factor
SFY 16 Benchmark Rate	\$44.20	

Appendix 1

Listing of Tier assignment by Zip Code
Ascending by Zip Code

For Zip Codes not listed, please contact the AzEIP Office.

ZIP	City	St	County	Tier
85001	Phoenix	AZ	Maricopa	Base Rate
85002	Phoenix	AZ	Maricopa	Base Rate
85003	Phoenix	AZ	Maricopa	Base Rate
85004	Phoenix	AZ	Maricopa	Base Rate
85005	Phoenix	AZ	Maricopa	Base Rate
85006	Phoenix	AZ	Maricopa	Base Rate
85007	Phoenix	AZ	Maricopa	Base Rate
85008	Phoenix	AZ	Maricopa	Base Rate
85009	Phoenix	AZ	Maricopa	Base Rate
85012	Phoenix	AZ	Maricopa	Base Rate
85013	Phoenix	AZ	Maricopa	Base Rate
85014	Phoenix	AZ	Maricopa	Base Rate
85015	Phoenix	AZ	Maricopa	Base Rate
85016	Phoenix	AZ	Maricopa	Base Rate
85017	Phoenix	AZ	Maricopa	Base Rate
85018	Phoenix	AZ	Maricopa	Base Rate
85019	Phoenix	AZ	Maricopa	Base Rate
85020	Phoenix	AZ	Maricopa	Base Rate
85021	Phoenix	AZ	Maricopa	Base Rate
85022	Phoenix	AZ	Maricopa	Base Rate
85023	Phoenix	AZ	Maricopa	Base Rate
85024	Phoenix	AZ	Maricopa	Base Rate
85025	Phoenix	AZ	Maricopa	Base Rate
85026	Phoenix	AZ	Maricopa	Base Rate
85027	Phoenix	AZ	Maricopa	Base Rate
85028	Phoenix	AZ	Maricopa	Base Rate
85029	Phoenix	AZ	Maricopa	Base Rate
85031	Phoenix	AZ	Maricopa	Base Rate
85032	Phoenix	AZ	Maricopa	Base Rate
85033	Phoenix	AZ	Maricopa	Base Rate
85034	Phoenix	AZ	Maricopa	Base Rate
85035	Phoenix	AZ	Maricopa	Base Rate
85036	Phoenix	AZ	Maricopa	Base Rate
85037	Phoenix	AZ	Maricopa	Base Rate
85039	Phoenix	AZ	Maricopa	Base Rate
85040	Phoenix	AZ	Maricopa	Base Rate
85041	Phoenix	AZ	Maricopa	Base Rate
85042	Phoenix	AZ	Maricopa	Base Rate
85043	Phoenix	AZ	Maricopa	Base Rate
85044	Phoenix	AZ	Maricopa	Base Rate
85045	Phoenix	AZ	Maricopa	Base Rate
85048	Phoenix	AZ	Maricopa	Base Rate
85050	Phoenix	AZ	Maricopa	Base Rate
85051	Phoenix	AZ	Maricopa	Base Rate
85053	Phoenix	AZ	Maricopa	Base Rate

For Zip Codes not listed, please contact the AzEIP Office.

ZIP	City	St	County	Tier
85054	Phoenix	AZ	Maricopa	Base Rate
85055	Phoenix	AZ	Maricopa	Base Rate
85061	Phoenix	AZ	Maricopa	Base Rate
85063	Phoenix	AZ	Maricopa	Base Rate
85064	Phoenix	AZ	Maricopa	Base Rate
85065	Phoenix	AZ	Maricopa	Base Rate
85066	Phoenix	AZ	Maricopa	Base Rate
85068	Phoenix	AZ	Maricopa	Base Rate
85069	Phoenix	AZ	Maricopa	Base Rate
85071	Phoenix	AZ	Maricopa	Base Rate
85072	Phoenix	AZ	Maricopa	Base Rate
85073	Phoenix	AZ	Maricopa	Base Rate
85074	Phoenix	AZ	Maricopa	Base Rate
85075	Phoenix	AZ	Maricopa	Base Rate
85076	Phoenix	AZ	Maricopa	Base Rate
85083	Phoenix	AZ	Maricopa	Base Rate
85085	Phoenix	AZ	Maricopa	Base Rate
85086	Phoenix	AZ	Maricopa	Base Rate
85087	New River	AZ	Maricopa	Tier 1
85097	Phoenix	AZ	Maricopa	Base Rate
85098	Phoenix	AZ	Maricopa	Base Rate
85117	Apache Junction	AZ	Pinal	Tier 1
85118	Apache Junction	AZ	Pinal	Tier 1
85119	Apache Junction	AZ	Pinal	Tier 1
85120	Apache Junction	AZ	Pinal	Tier 1
85121	Bapchule	AZ	Pinal	Tier 2
85122	Casa Grande	AZ	Pinal	Tier 2
85123	Arizona City	AZ	Pinal	Tier 2
85127	Chandler Heights	AZ	Maricopa	Tier 1
85128	Coolidge	AZ	Pinal	Tier 2
85130	Casa Grande	AZ	Pinal	Tier 2
85131	Eloy	AZ	Pinal	Tier 2
85132	Florence	AZ	Pinal	Tier 2
85135	Hayden	AZ	Pinal	Tier 3
85137	Kearny	AZ	Pinal	Tier 2
85138	Maricopa	AZ	Pinal	Tier 2
85139	Maricopa	AZ	Pinal	Tier 2
85140	Queen Creek	AZ	Maricopa	Tier 1
85141	Picacho	AZ	Pinal	Tier 2
85142	Queen Creek	AZ	Maricopa	Tier 1
85143	Queen Creek	AZ	Maricopa	Tier 1
85145	Red Rock	AZ	Pinal	Tier 2
85147	Sacaton	AZ	Pinal	Tier 2
85172	Stanfield	AZ	Pinal	Tier 2
85173	Superior	AZ	Pinal	Tier 3

For Zip Codes not listed, please contact the AzEIP Office.

ZIP	City	St	County	Tier
85178	Apache Junction	AZ	Pinal	Tier 1
85179	Florence	AZ	Pinal	Tier 2
85190	Tortilla Flats	AZ	Maricopa	Tier 1
85191	Valley Farms	AZ	Pinal	Tier 2
85192	Winkelman	AZ	Gila	Tier 3
85193	Casa Grande	AZ	Pinal	Tier 2
85194	Casa Grande	AZ	Pinal	Tier 2
85201	Mesa	AZ	Maricopa	Base Rate
85202	Mesa	AZ	Maricopa	Base Rate
85203	Mesa	AZ	Maricopa	Base Rate
85204	Mesa	AZ	Maricopa	Base Rate
85205	Mesa	AZ	Maricopa	Base Rate
85206	Mesa	AZ	Maricopa	Base Rate
85207	Mesa	AZ	Maricopa	Base Rate
85208	Mesa	AZ	Maricopa	Base Rate
85209	Mesa	AZ	Maricopa	Base Rate
85210	Mesa	AZ	Maricopa	Base Rate
85211	Mesa	AZ	Maricopa	Base Rate
85212	Mesa	AZ	Maricopa	Base Rate
85213	Mesa	AZ	Maricopa	Base Rate
85214	Mesa	AZ	Maricopa	Base Rate
85215	Mesa	AZ	Maricopa	Tier 1
85216	Mesa	AZ	Maricopa	Base Rate
85221	Bapchule	AZ	Pinal	Tier 2
85224	Chandler	AZ	Maricopa	Base Rate
85225	Chandler	AZ	Maricopa	Base Rate
85226	Chandler	AZ	Maricopa	Base Rate
85227	Chandler Heights	AZ	Maricopa	Base Rate
85233	Gilbert	AZ	Maricopa	Base Rate
85234	Gilbert	AZ	Maricopa	Base Rate
85236	Higley	AZ	Maricopa	Base Rate
85241	Picacho	AZ	Pinal	Tier 2
85244	Chandler	AZ	Maricopa	Base Rate
85246	Chandler	AZ	Maricopa	Base Rate
85247	Sacaton	AZ	Pinal	Tier 2
85248	Chandler	AZ	Maricopa	Base Rate
85249	Chandler	AZ	Maricopa	Base Rate
85250	Scottsdale	AZ	Maricopa	Base Rate
85251	Scottsdale	AZ	Maricopa	Base Rate
85253	Paradise Valley	AZ	Maricopa	Base Rate
85254	Scottsdale	AZ	Maricopa	Base Rate
85255	Scottsdale	AZ	Maricopa	Base Rate
85256	Scottsdale	AZ	Maricopa	Base Rate
85257	Scottsdale	AZ	Maricopa	Base Rate
85258	Scottsdale	AZ	Maricopa	Base Rate

For Zip Codes not listed, please contact the AzEIP Office.

ZIP	City	St	County	Tier
85259	Scottsdale	AZ	Maricopa	Base Rate
85260	Scottsdale	AZ	Maricopa	Base Rate
85262	Scottsdale	AZ	Maricopa	Base Rate
85263	Rio Verde	AZ	Maricopa	Base Rate
85264	Fort McDowell	AZ	Maricopa	Base Rate
85266	Scottsdale	AZ	Maricopa	Base Rate
85267	Scottsdale	AZ	Maricopa	Base Rate
85268	Fountain Hills	AZ	Maricopa	Base Rate
85269	Fountain Hills	AZ	Maricopa	Base Rate
85271	Scottsdale	AZ	Maricopa	Base Rate
85277	Mesa	AZ	Maricopa	Base Rate
85278	Apache Junction	AZ	Maricopa	Tier 1
85280	Tempe	AZ	Maricopa	Base Rate
85281	Tempe	AZ	Maricopa	Base Rate
85282	Tempe	AZ	Maricopa	Base Rate
85283	Tempe	AZ	Maricopa	Base Rate
85284	Tempe	AZ	Maricopa	Base Rate
85285	Tempe	AZ	Maricopa	Base Rate
85286	Chandler	AZ	Maricopa	Base Rate
85287	Tempe	AZ	Maricopa	Base Rate
85295	Gilbert	AZ	Maricopa	Base Rate
85296	Gilbert	AZ	Maricopa	Base Rate
85297	Gilbert	AZ	Maricopa	Base Rate
85298	Gilbert	AZ	Maricopa	Base Rate
85299	Gilbert	AZ	Maricopa	Base Rate
85301	Glendale	AZ	Maricopa	Base Rate
85302	Glendale	AZ	Maricopa	Base Rate
85303	Glendale	AZ	Maricopa	Base Rate
85304	Glendale	AZ	Maricopa	Base Rate
85305	Glendale	AZ	Maricopa	Base Rate
85306	Glendale	AZ	Maricopa	Base Rate
85307	Glendale	AZ	Maricopa	Base Rate
85308	Glendale	AZ	Maricopa	Base Rate
85309	Luke AFB	AZ	Maricopa	Base Rate
85310	Glendale	AZ	Maricopa	Base Rate
85311	Glendale	AZ	Maricopa	Base Rate
85312	Glendale	AZ	Maricopa	Base Rate
85313	Glendale	AZ	m	Base Rate
85318	Glendale	AZ	Maricopa	Base Rate
85320	Aguila	AZ	Maricopa	Tier 2
85321	Ajo	AZ	Pima	Tier 3
85322	Arlington	AZ	Maricopa	Tier 1
85323	Avondale	AZ	Maricopa	Base Rate
85324	Black Canyon City	AZ	Yavapai	Tier 2
85325	Bouse	AZ	La Paz	Tier 3

For Zip Codes not listed, please contact the AzEIP Office.

ZIP	City	St	County	Tier
85326	Buckeye	AZ	Maricopa	Tier 1
85327	Cave Creek	AZ	Maricopa	Base Rate
85328	Cibola	AZ	La Paz	Tier 3
85329	Cashion	AZ	Maricopa	Base Rate
85331	Cave Creek	AZ	Maricopa	Base Rate
85332	Congress	AZ	Yavapai	Tier 2
85333	Dateland	AZ	Yuma	Tier 3
85334	Ehrenberg	AZ	La Paz	Tier 3
85335	El Mirage	AZ	Maricopa	Base Rate
85336	Gadsden	AZ	Yuma	Tier 3
85337	Gila Bend	AZ	Maricopa	Tier 1
85338	Goodyear	AZ	Maricopa	Base Rate
85339	Laveen	AZ	Maricopa	Base Rate
85340	Litchfield Park	AZ	Maricopa	Base Rate
85341	Lukeville	AZ	Pima	Base Rate
85342	Morristown	AZ	Maricopa	Tier 2
85343	Palo Verde	AZ	Maricopa	Tier 1
85344	Parker	AZ	La Paz	Tier 3
85345	Peoria	AZ	Maricopa	Base Rate
85346	Quartzite	AZ	La Paz	Tier 3
85347	Roll	AZ	Yuma	Tier 3
85348	Salome	AZ	La Paz	Tier 3
85349	San Luis	AZ	Yuma	Tier 3
85350	Somerton	AZ	Yuma	Tier 3
85351	Sun City	AZ	Maricopa	Base Rate
85352	Tacna	AZ	Yuma	Tier 3
85353	Tolleson	AZ	Maricopa	Base Rate
85354	Tonopah	AZ	Maricopa	Tier 2
85355	Waddell	AZ	Maricopa	Base Rate
85356	Wellton	AZ	Yuma	Tier 3
85357	Wenden	AZ	La Paz	Tier 3
85358	Wickenburg	AZ	Maricopa	Tier 1
85359	Quartzite	AZ	La Paz	Tier 3
85360	Wikieup	AZ	Mohave	Tier 3
85361	Wittmann	AZ	Maricopa	Tier 1
85362	Yarnell	AZ	Yavapai	Tier 3
85363	Youngtown	AZ	Maricopa	Base Rate
85364	Yuma	AZ	Yuma	Tier 3
85365	Yuma	AZ	Yuma	Tier 3
85366	Yuma	AZ	Yuma	Tier 3
85367	Yuma	AZ	Yuma	Tier 3
85369	Yuma	AZ	Yuma	Tier 3
85371	Poston	AZ	La Paz	Tier 3
85373	Sun City	AZ	Maricopa	Base Rate
85374	Surprise	AZ	Maricopa	Base Rate

For Zip Codes not listed, please contact the AzEIP Office.

ZIP	City	St	County	Tier
85375	Sun City West	AZ	Maricopa	Base Rate
85376	Sun City West	AZ	Maricopa	Base Rate
85377	Carefree	AZ	Maricopa	Base Rate
85378	Surprise	AZ	m	Base Rate
85379	Surprise	AZ	Maricopa	Base Rate
85380	Peoria	AZ	Maricopa	Base Rate
85381	Peoria	AZ	Maricopa	Base Rate
85382	Peoria	AZ	Maricopa	Base Rate
85383	Peoria	AZ	Maricopa	Base Rate
85385	Peoria	AZ	Maricopa	Base Rate
85387	Surprise	AZ	Maricopa	Base Rate
85388	Surprise	AZ	Maricopa	Base Rate
85390	Wickenburg	AZ	Maricopa	Tier 1
85392	Avondale	AZ	Maricopa	Base Rate
85395	Goodyear	AZ	Maricopa	Base Rate
85396	Buckeye	AZ	Maricopa	Tier 1
85501	Globe	AZ	Gila	Tier 3
85502	Globe	AZ	Gila	Tier 3
85530	Bylas	AZ	Graham	Tier 3
85531	Central	AZ	Graham	Tier 3
85532	Claypool	AZ	Gila	Tier 3
85533	Clifton	AZ	Greenlee	Tier 3
85534	Duncan	AZ	Greenlee	Tier 3
85535	Eden	AZ	Graham	Tier 3
85536	Fort Thomas	AZ	Graham	Tier 3
85539	Miami	AZ	Gila	Tier 3
85540	Morenci	AZ	Greenlee	Tier 3
85541	Payson	AZ	Gila	Tier 3
85542	Peridot	AZ	Gila	Tier 3
85543	Pima	AZ	Graham	Tier 3
85544	Pine	AZ	Gila	Tier 3
85545	Roosevelt	AZ	Gila	Tier 3
85546	Safford	AZ	Graham	Tier 3
85547	Payson	AZ	Gila	Tier 2
85548	Safford	AZ	Graham	Tier 3
85550	San Carlos	AZ	Gila	Tier 3
85551	Solomon	AZ	Graham	Tier 3
85552	Thatcher	AZ	Graham	Tier 3
85553	Tonto Basin	AZ	Gila	Tier 2
85554	Young	AZ	Gila	Tier 2
85601	Arivaca	AZ	Pima	Tier 2
85602	Benson	AZ	Cochise	Tier 2
85603	Bisbee	AZ	Cochise	Tier 3
85605	Bowie	AZ	Cochise	Tier 2
85606	Cochise	AZ	Cochise	Tier 2

For Zip Codes not listed, please contact the AzEIP Office.

ZIP	City	St	County	Tier
85607	Douglas	AZ	Cochise	Tier 3
85608	Douglas	AZ	Cochise	Tier 3
85609	Dragoon	AZ	Cochise	Tier 2
85610	Elfrida	AZ	Cochise	Tier 3
85611	Elgin	AZ	Santa Cruz	Tier 2
85613	Fort Huachuca	AZ	Cochise	Base Rate
85614	Green Valley	AZ	Pima	Tier 2
85615	Hereford	AZ	Cochise	Tier 3
85616	Huachuca City	AZ	Cochise	Tier 2
85617	Mc Neal	AZ	Cochise	Tier 3
85618	Mammoth	AZ	Pinal	Tier 3
85619	Mount Lemmon	AZ	Pima	Base Rate
85620	Naco	AZ	Cochise	Tier 2
85621	Nogales	AZ	Santa Cruz	Tier 2
85622	Green Valley	AZ	Pima	Base Rate
85623	Oracle	AZ	Pinal	Tier 3
85624	Patagonia	AZ	Santa Cruz	Tier 2
85625	Pearce	AZ	Cochise	Tier 2
85626	Pirtleville	AZ	Cochise	Tier 2
85627	Pomerene	AZ	Cochise	Tier 2
85628	Nogales	AZ	Santa Cruz	Tier 2
85629	Sahuartia	AZ	Pima	Base Rate
85630	Saint David	AZ	Cochise	Tier 3
85631	San Manuel	AZ	Pinal	Tier 3
85632	San Simon	AZ	Cochise	Tier 2
85633	Sasabe	AZ	Pima	Tier 2
85634	Sells	AZ	Pima	Tier 3
85635	Sierra Vista	AZ	Cochise	Tier 3
85636	Sierra Vista	AZ	Cochise	Tier 2
85637	Sonoita	AZ	Santa Cruz	Tier 2
85638	Tombstone	AZ	Cochise	Tier 3
85639	Topawa	AZ	Pima	Tier 2
85640	Tumacacori	AZ	Santa Cruz	Tier 2
85641	Vail	AZ	Pima	Base Rate
85643	Willcox	AZ	Cochise	Tier 2
85644	Wilcox	AZ	Cochise	Tier 2
85645	Amado	AZ	Santa Cruz	Tier 2
85646	Tubac	AZ	Santa Cruz	Tier 2
85648	Rio Rico	AZ	Santa Cruz	Tier 3
85650	Sierra Vista	AZ	Cochise	Base Rate
85652	Cortaro	AZ	Pima	Base Rate
85653	Marana	AZ	Pima	Base Rate
85654	Rillito	AZ	Pima	Base Rate
85655	Douglas	AZ	Cochise	Tier 3
85658	Marana	AZ	Pima	Base Rate

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ZIP	City	St	County	Tier
85662	Nogales	AZ	Santa Cruz	Tier 2
85670	Fort Huachuca	AZ	Cochise	Base Rate
85671	Sierra Vista	AZ	Cochise	Base Rate
85701	Tucson	AZ	Pima	Base Rate
85702	Tucson	AZ	Pima	Base Rate
85703	Tucson	AZ	Pima	Base Rate
85704	Tucson	AZ	Pima	Base Rate
85705	Tucson	AZ	Pima	Base Rate
85706	Tucson	AZ	Pima	Base Rate
85707	Tucson	AZ	Pima	Base Rate
85708	Tucson	AZ	Pima	Base Rate
85709	Tucson	AZ	Pima	Base Rate
85710	Tucson	AZ	Pima	Base Rate
85711	Tucson	AZ	Pima	Base Rate
85712	Tucson	AZ	Pima	Base Rate
85713	Tucson	AZ	Pima	Base Rate
85714	Tucson	AZ	Pima	Base Rate
85715	Tucson	AZ	Pima	Base Rate
85716	Tucson	AZ	Pima	Base Rate
85717	Tucson	AZ	Pima	Base Rate
85718	Tucson	AZ	Pima	Base Rate
85719	Tucson	AZ	Pima	Base Rate
85721	Tucson	AZ	Pima	Base Rate
85723	Tucson	AZ	Pima	Base Rate
85724	Tucson	AZ	Pima	Base Rate
85726	Tucson	AZ	Pima	Base Rate
85728	Tucson	AZ	Pima	Base Rate
85730	Tucson	AZ	Pima	Base Rate
85731	Tucson	AZ	Pima	Base Rate
85732	Tucson	AZ	Pima	Base Rate
85733	Tucson	AZ	Pima	Base Rate
85734	Tucson	AZ	Pima	Base Rate
85735	Tucson	AZ	Pima	Base Rate
85736	Tucson	AZ	Pima	Base Rate
85737	Tucson	AZ	Pima	Base Rate
85738	Catalina	AZ	Pima	Base Rate
85739	Tucson	AZ	Pima	Base Rate
85740	Tucson	AZ	Pima	Base Rate
85741	Tucson	AZ	Pima	Base Rate
85742	Tucson	AZ	Pima	Base Rate
85743	Tucson	AZ	Pima	Base Rate
85744	Tucson	AZ	Pima	Base Rate
85745	Tucson	AZ	Pima	Base Rate
85746	Tucson	AZ	Pima	Base Rate
85747	Tucson	AZ	Pima	Base Rate

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ZIP	City	St	County	Tier
85748	Tucson	AZ	Pima	Base Rate
85749	Tucson	AZ	Pima	Base Rate
85750	Tucson	AZ	Pima	Base Rate
85751	Tucson	AZ	Pima	Base Rate
85752	Tucson	AZ	Pima	Base Rate
85755	Tucson	AZ	Pima	Base Rate
85756	Tucson	AZ	Pima	Base Rate
85757	Tucson	AZ	Pima	Base Rate
85775	Tucson	AZ	Pima	Base Rate
85901	Show Low	AZ	Navajo	Tier 3
85902	Show Low	AZ	Navajo	Tier 3
85911	Cibecue	AZ	Navajo	Tier 3
85912	White Mountain Lake	AZ	Navajo	Tier 3
85920	Alpine	AZ	Apache	Tier 3
85922	Blue	AZ	Greenlee	Tier 3
85923	Clay Springs	AZ	Navajo	Tier 3
85924	Concho	AZ	Apache	Tier 3
85925	Eagar	AZ	Apache	Tier 3
85926	Fort Apache	AZ	Navajo	Tier 3
85927	Greer	AZ	Apache	Tier 3
85928	Heber	AZ	Navajo	Tier 3
85929	Lakeside	AZ	Navajo	Tier 3
85930	McNary	AZ	Apache	Tier 3
85931	Forest Lakes	AZ	Coconino	Tier 3
85932	Nutrioso	AZ	Apache	Tier 3
85933	Overgaard	AZ	Navajo	Tier 3
85934	Pinedale	AZ	Navajo	Tier 3
85935	Pinetop	AZ	Navajo	Tier 3
85936	Saint Johns	AZ	Apache	Tier 3
85937	Snowflake	AZ	Navajo	Tier 3
85938	Springerville	AZ	Apache	Tier 3
85939	Taylor	AZ	Navajo	Tier 3
85940	Vernon	AZ	Apache	Tier 3
85941	Whiteriver	AZ	Navajo	Tier 3
85942	Woodruff	AZ	Navajo	Tier 3
86001	Flagstaff	AZ	Coconino	Base Rate
86002	Flagstaff	AZ	Coconino	Base Rate
86003	Flagstaff	AZ	Coconino	Base Rate
86004	Flagstaff	AZ	Coconino	Base Rate
86005	Flagstaff	AZ	Coconino	Base Rate
86011	Flagstaff	AZ	Coconino	Base Rate
86015	Bellefont	AZ	Coconino	Base Rate
86016	Gray Mountain	AZ	Coconino	Base Rate
86017	Munds Park	AZ	Coconino	Base Rate
86018	Parks	AZ	Coconino	Base Rate

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86019	Olmeca	AZ	Pima	Base Rate
86020	Cameron	AZ	Navajo	Tier 3
86021	Colorado City	AZ	Mohave	Tier 3
86022	Fredonia	AZ	Coconino	Tier 3
86023	Grand Canyon	AZ	Coconino	Tier 2
86024	Happy Jack	AZ	Coconino	Tier 2
86025	Holbrook	AZ	Navajo	Tier 3
86028	Holbrook	AZ	Navajo	Tier 3
86029	Sun Valley	AZ	Navajo	Tier 3
86030	Hotevilla	AZ	Navajo	Tier 3
86031	Indian Wells	AZ	Navajo	Tier 3
86032	Joseph City	AZ	Navajo	Tier 3
86033	Kayenta	AZ	Navajo	Tier 3
86034	Keams Canyon	AZ	Navajo	Tier 3
86035	Leupp	AZ	Coconino	Tier 3
86036	Marble Canyon	AZ	Coconino	Tier 3
86038	Mormon Canyon	AZ	Coconino	Base Rate
86039	Kykotsmovi Village	AZ	Navajo	Tier 3
86040	Page	AZ	Coconino	Tier 3
86042	Polacca	AZ	Navajo	Tier 3
86043	Second Mesa	AZ	Navajo	Tier 3
86044	Tonalea	AZ	Coconino	Tier 3
86045	Tuba City	AZ	Coconino	Tier 3
86046	Williams	AZ	Coconino	Tier 3
86047	Winslow	AZ	Navajo	Tier 3
86052	North Rim	AZ	Coconino	Tier 3
86053	Kaibito	AZ	Coconino	Tier 3
86054	Shoton	AZ	Navajo	Tier 3
86301	Prescott	AZ	Yavapai	Base Rate
86302	Prescott	AZ	Yavapai	Base Rate
86303	Prescott	AZ	Yavapai	Base Rate
86304	Prescott	AZ	Yavapai	Base Rate
86305	Prescott	AZ	Yavapai	Base Rate
86312	Prescott Valley	AZ	Yavapai	Base Rate
86313	Prescott	AZ	Yavapai	Base Rate
86314	Prescott Valley	AZ	Yavapai	Base Rate
86315	Prescott Valley	AZ	Yavapai	Base Rate
86320	Ash Fork	AZ	Yavapai	Tier 3
86321	Bagdad	AZ	Yavapai	Tier 3
86322	Camp Verde	AZ	Yavapai	Base Rate
86323	Chino Valley	AZ	Yavapai	Base Rate
86324	Clarkdale	AZ	Yavapai	Base Rate
86325	Cornville	AZ	Yavapai	Base Rate
86326	Cottonwood	AZ	Yavapai	Base Rate
86327	Dewey	AZ	Yavapai	Base Rate

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86329	Humboldt	AZ	Yavapai	Base Rate
86330	Iron Springs	AZ	Yavapai	Base Rate
86331	Jerome	AZ	Yavapai	Base Rate
86332	Kirkland	AZ	Yavapai	Tier 2
86333	Mayer	AZ	Yavapai	Base Rate
86334	Paulden	AZ	Yavapai	Tier 3
86335	Rimrock	AZ	Yavapai	Base Rate
86336	Sedona	AZ	Coconino	Base Rate
86337	Seligman	AZ	Yavapai	Tier 2
86338	Skull Valley	AZ	Yavapai	Tier 3
86339	Sedona	AZ	Coconino	Base Rate
86340	Sedona	AZ	Coconino	Base Rate
86341	Sedona	AZ	Coconino	Base Rate
86342	Lake Montezuma	AZ	Yavapai	Base Rate
86343	Crown King	AZ	Yavapai	Tier 2
86351	Sedona	AZ	Coconino	Tier 2
86401	Kingman	AZ	Mohave	Base Rate
86402	Kingman	AZ	Mohave	Base Rate
86403	Lake Havasu City	AZ	Mohave	Tier 3
86404	Lake Havasu City	AZ	Mohave	Tier 3
86405	Lake Havasu City	AZ	Mohave	Tier 3
86406	Lake Havasu City	AZ	Mohave	Tier 3
86409	Kingman	AZ	Mohave	Base Rate
86411	Hackberry	AZ	Mohave	Tier 1
86412	Hualapai	AZ	Mohave	Tier 3
86413	Golden Valley	AZ	Mohave	Tier 3
86426	Fort Mohave	AZ	Mohave	Tier 3
86427	Fort Mohave	AZ	Mohave	Tier 3
86429	Bullhead City	AZ	Mohave	Tier 3
86430	Bullhead City	AZ	Mohave	Tier 3
86431	Chloride	AZ	Mohave	Tier 3
86432	Littlefield	AZ	Mohave	Tier 3
86433	Oatman	AZ	Mohave	Tier 3
86434	Peach Springs	AZ	Mohave	Tier 3
86435	Supai	AZ	Coconino	Tier 3
86436	Topock	AZ	Mohave	Tier 3
86437	Valentine	AZ	Mohave	Tier 3
86438	Yucca	AZ	Mohave	Tier 3
86439	Bullhead City	AZ	Mohave	Tier 3
86440	Mohave Valley	AZ	Mohave	Tier 3
86441	Dolan Springs	AZ	Mohave	Tier 3
86442	Bullhead City	AZ	Mohave	Tier 3
86443	Temple Bar Marina	AZ	Mohave	Tier 3
86444	Meadview	AZ	Mohave	Tier 3
86445	Willow Beach	AZ	Mohave	Tier 3

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86446	Mohave Valley	AZ	Mohave	Tier 3
86502	Chambers	AZ	Apache	Tier 3
86503	Chinle	AZ	Apache	Tier 3
86504	Fort Defiance	AZ	Apache	Tier 3
86505	Ganado	AZ	Apache	Tier 3
86506	Houck	AZ	Apache	Tier 3
86507	Lukachukai	AZ	Apache	Tier 3
86508	Lupton	AZ	Apache	Tier 3
86510	Pinon	AZ	Navajo	Tier 3
86511	Saint Michaels	AZ	Apache	Tier 3
86512	Sanders	AZ	Apache	Tier 3
86514	Teec Nos Pos	AZ	Apache	Tier 3
86515	Window Rock	AZ	Apache	Tier 3
86520	Blue Gap	AZ	Navajo	Tier 3
86535	Dennehotso	AZ	Apache	Tier 3
86538	Many Farms	AZ	Apache	Tier 3
86540	Nazlini	AZ	Apache	Tier 3
86544	Red Valley	AZ	Apache	Tier 3
86545	Rock Point	AZ	Apache	Tier 3
86547	Round Rock	AZ	Apache	Tier 3
86556	Tsaile	AZ	Apache	Tier 3