

# Arizona DES Technology Modernization Roadmap

## Executive Summary

29 December 2020

Project No: 330062743

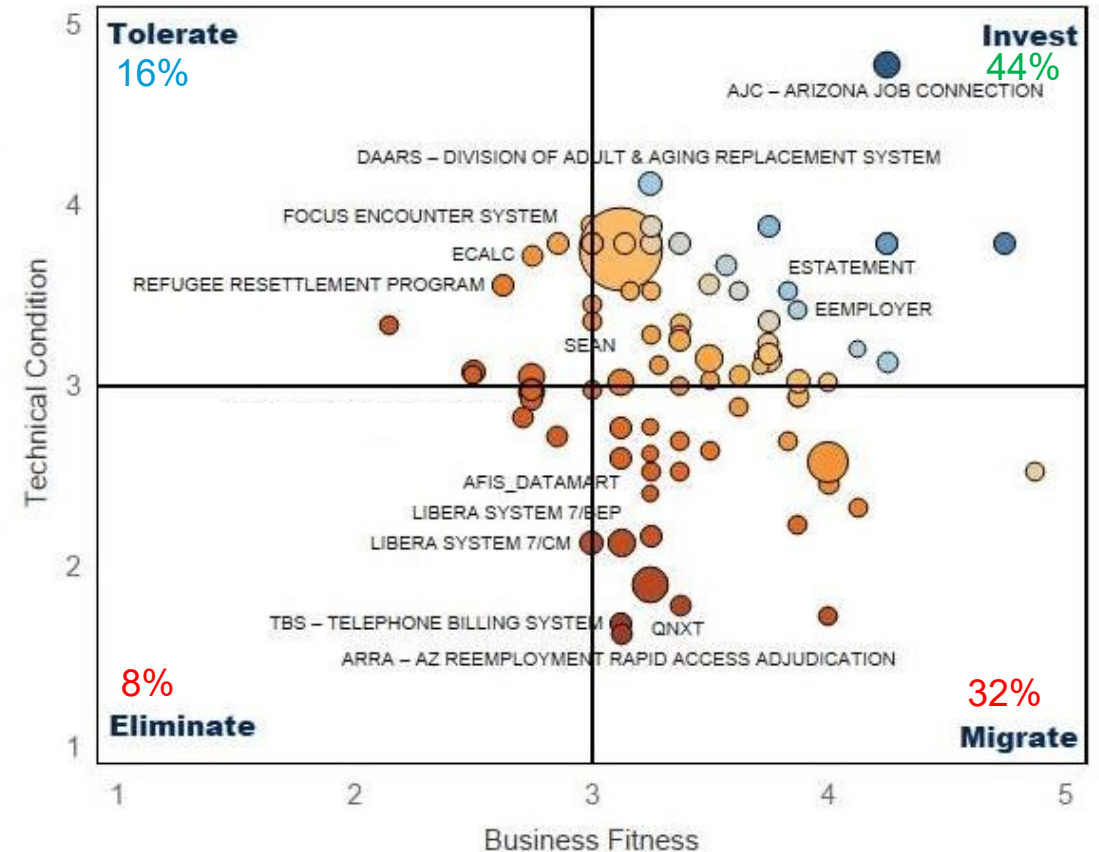


# Background and Context

- Gartner developed a **Technology Modernization Roadmap** (Roadmap) for the Arizona Department of Economic Security (DES). The effort included surveys, interviews and workshops with business and technology stakeholders across DES.
- Gartner found that **IT costs are high** and **the quality of IT applications and infrastructure is poor**
  - 40% of the application portfolio requires immediate replacement and another 16% has weak business fitness (see chart)
  - Security is insufficient with a large portion of servers off support and a network not well designed to contain the “blast radius” of an attack.
  - Disaster recovery capabilities are also incomplete
- There are **two primary causes**: (1) **Duplicate functionality** in the application portfolio (i.e., multiple applications doing the same or similar things) and (2) **IT investments overly focused on technical outcomes** (e.g., replace system) rather than business outcomes (time to benefits...etc.)

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## Application Portfolio Analysis



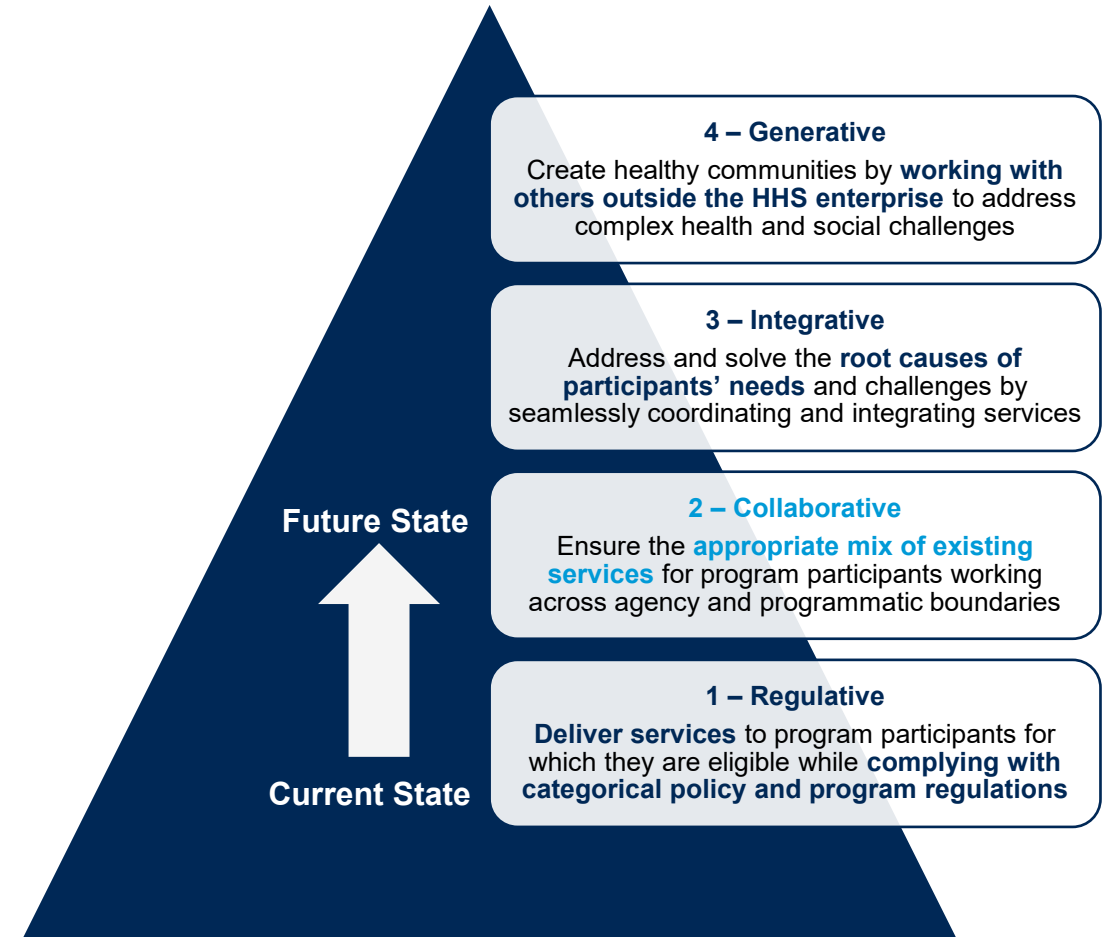
# How will technology at DES evolve over the next few years?

## Our Vision

Over the next few years, **DES will transform from a “Regulative” approach** where services are delivered by individual programs and divisions **to a “Collaborative” approach where DES will work across programmatic boundaries to ensure the appropriate mix of services for program participants.**

The **Technology Modernization Roadmap will support the implementation of this business vision** by modernizing applications, providing the required enabling technologies and enhancing IT capabilities to support the migration to the desired future state.

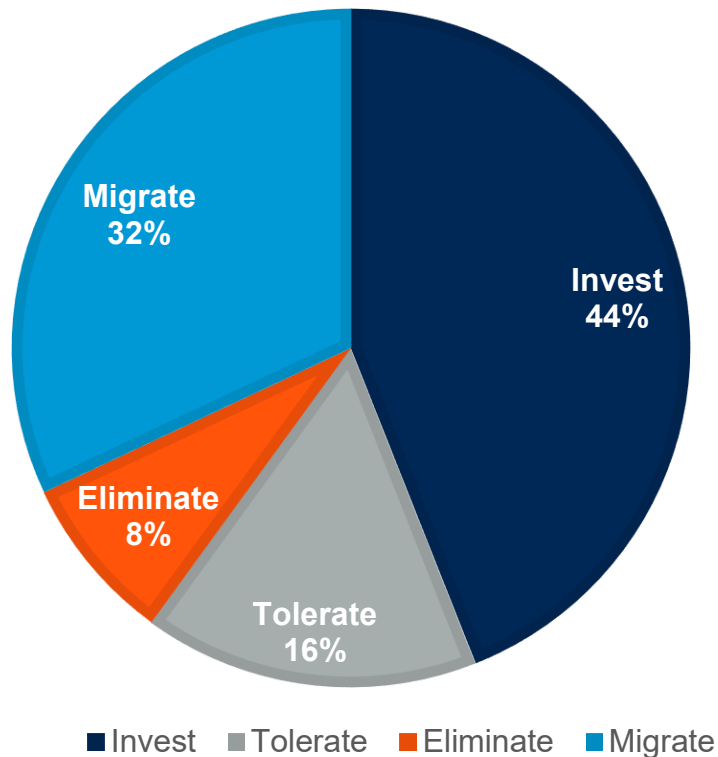
## Health and Human Services Integration Maturity Model\*



\* From American Public Human Services Association

# What is the barrier to getting this done?

## Percent of Applications by Classification



Gartner analyzed the DES application portfolio to understand the business fitness and technical quality of application infrastructure.

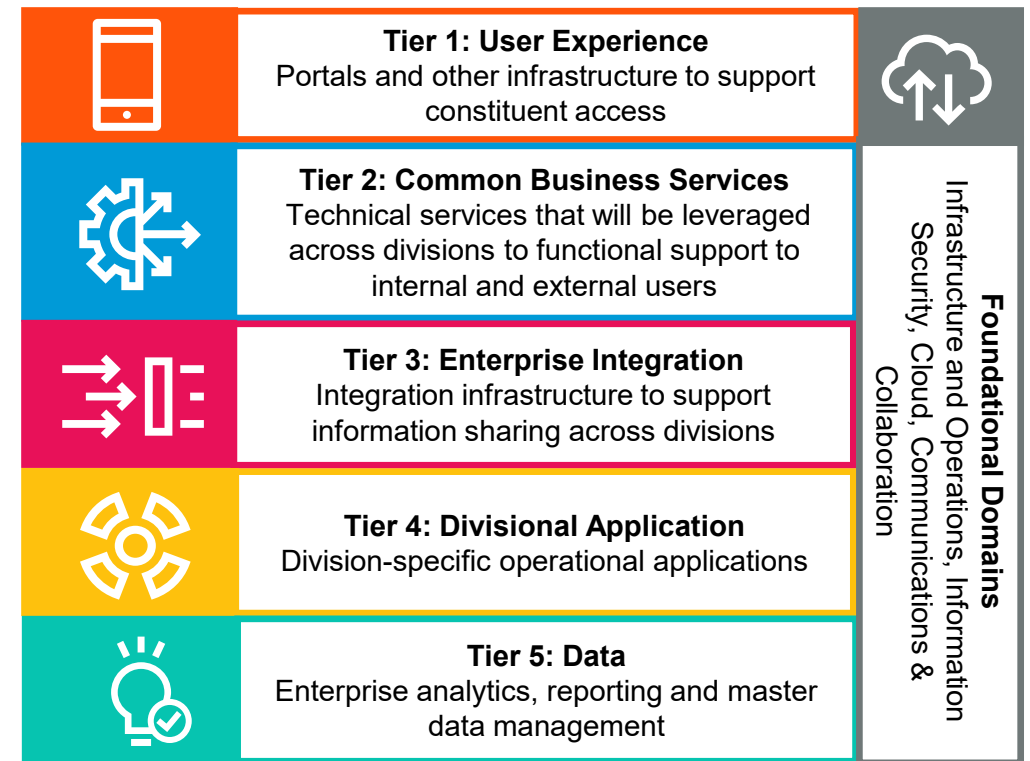
- Today, only 44% of the applications in the portfolio are in sufficient condition to warrant continued investment (“Invest” in the graphic to the left). Another 16% have reasonable technical quality but weak business fitness (“Tolerate”) and 40% of the applications portfolio requires immediate replacement due to technical deficiencies (“Migrate”) or both technical and business deficiencies (“Eliminate”). As a result:
  - Many business processes are paper-based manual processes that require re-entry of data across systems degrading productivity and delaying time to benefits for citizens
- The application portfolio is also expensive to maintain as it includes redundant capabilities across systems (intake, eligibility determination, servicing...etc.) that suppress business functionality (i.e., investment is not leveraged across programs) while escalating maintenance costs (due to redundant systems).
- There are also challenges with skills as there are talent gaps in enterprise architecture cloud architecture, and security and other areas.

# What is being planned?

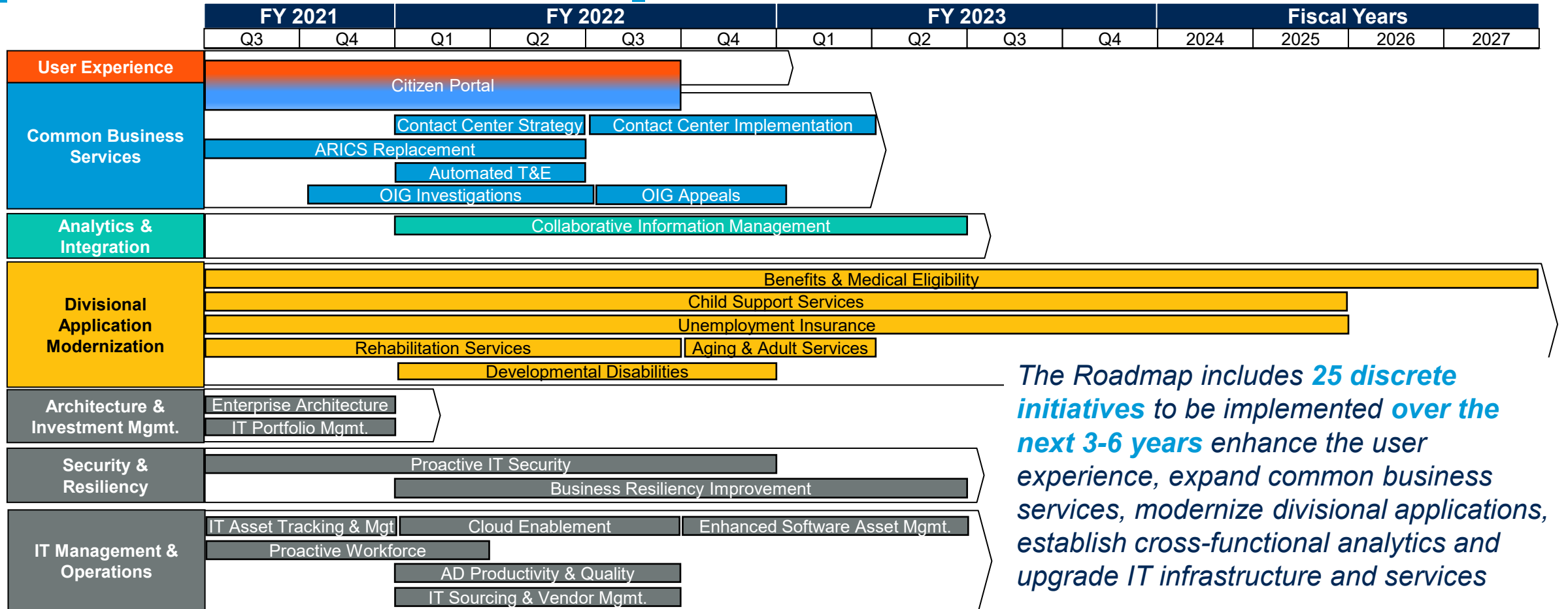
The Roadmap is a **comprehensive plan to change the way DES selects, deploys and manages technology**

- The foundation is a **comprehensive future-state architecture (“city plan”)** to guide the deployment and management of technologies
- DES will **rebalance the technology investment portfolio** from a focus on division-specific applications and technologies (Tier 4) to deployment of **common business services** (Tier 2) that will be leveraged across divisions **to provide greater functionality to internal and external users at reduced cost** (by removing duplication)
- This will be supported by **enterprise integration infrastructure** (Tier 3) and a **common user experience layer** (Tier 1) that provides a richer and more consistent user experience for citizens and other constituents (vendors...etc.)
- An **enterprise analytics capability** (Tier 5) will provide the foundation for determining the appropriate mix of services for DES’ clients
- This will be supported by improvements to **foundational domains** to improve security and resiliency and support the transition to cloud

## DES Future-State Technology “City Plan”



# How will we get there?



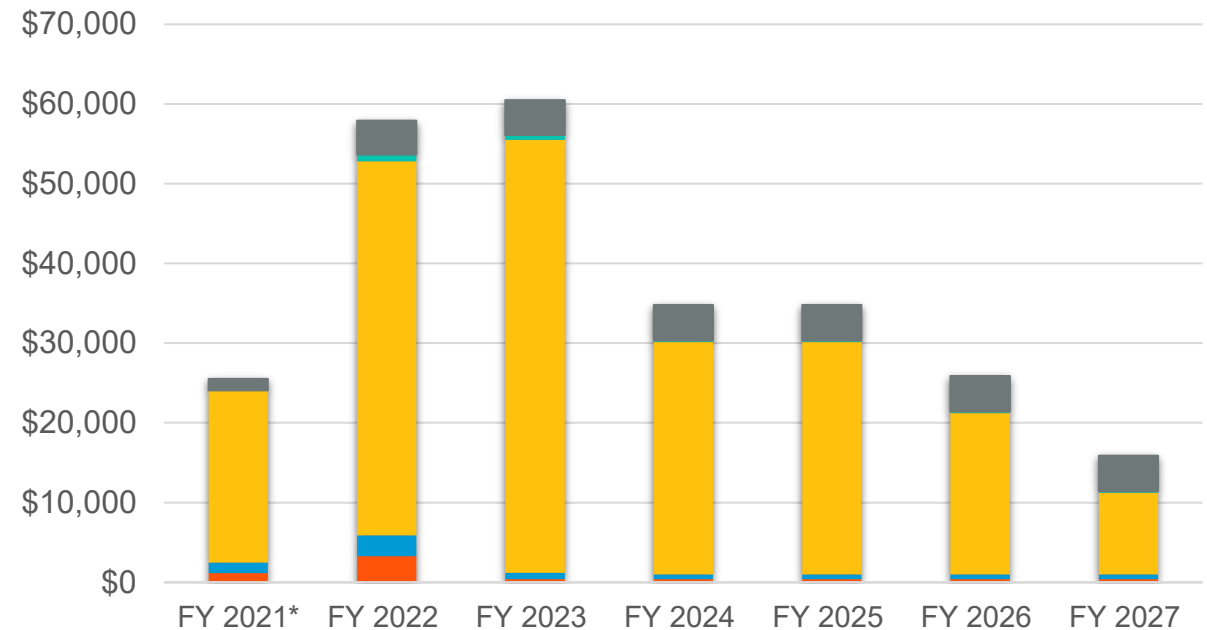
*The Roadmap includes **25 discrete initiatives** to be implemented **over the next 3-6 years** enhance the user experience, expand common business services, modernize divisional applications, establish cross-functional analytics and upgrade IT infrastructure and services*

# What will it cost?

- The cost of the program is estimated to be **\$16-\$60 million per year over the next 6.5 years**
  - Costs include hardware, software, implementation services and internal labor needed to support the Roadmap initiatives
  - Costs include incremental support costs after the one-time effort is complete
  - FY 2021 only includes the last two quarters
- The largest share of costs is for Divisional Modernization initiatives which are 82% of total cost due to the need to replace much of the existing application portfolio.
- The **two largest initiatives, AAL Modernization and ATLAS Replacement represent 76% of the cost of the entire program** (AAL = 47%; ATLAS = 29%)

## Costs by Year

(dollars in thousands)






■ User Exp      ■ Common Bus Serv.      ■ Divisional Modernization  
■ Analytics & Integ.      ■ Foundational

\* Q3 and Q4 only

# What are the benefits?

- **The Roadmap will enable DES to work across agency and programmatic boundaries to ensure the appropriate mix of services for program participants.** This means:
  - A citizen portal to provide a richer and **more consistent “customer experience”** and identify opportunities across programs
  - Information-sharing between programs to **eliminate the need to provide information more than once**
  - Cross-functional analytics to **measure what is working and identify service optimization opportunities**
- The Roadmap will improve functional support to the business and reduce long-term technology cost by establishing **common business services that can be leveraged across programs** rather than having to build and maintain the same capabilities (e.g., intake, eligibility inquiry, service inquiry...etc.) within each program or division.
- The Roadmap will also **address technical risks** around legacy applications and infrastructure and improve foundational capabilities in IT (security, resiliency, architecture management...etc.)

	Current State	Future State
<b>Focus / Vision</b> 	Deliver services to program participants for which they are eligible while <b>complying with categorical policy and program regulations</b>	<b>Ensure the appropriate mix of existing services</b> for program participants working across agency and programmatic boundaries
<b>Client Engagement</b> 	<b>Participants initiate engagement</b> or are <u>referred</u> to a program within the agency	Participants initiate engagement or are referred, but there are <b>hand-offs to other programs</b> within the agency, with a sister agency or partner organization
<b>Client Experience</b> 	<b>Clients must apply</b> for each program  <b>Separate dialogue</b> with each program. Quality of “customer experience” varies by program	<b>“Warm” hand-off</b> between programs  <b>Information-sharing</b> between programs eliminates the need to provide information more than once



# What will this mean to citizens?



The planned changes will provide **faster time to benefits**, **more comprehensive support** to citizens and **reduce the need to visit DES offices**

- A **richer and more consistent digital customer experience** will ease navigation and help citizens find what they need faster and resolve outstanding issues sooner
- **Proactive evaluation of the applicability of available services** will provide citizens with more comprehensive service and assistance
- **Information-sharing between programs** will eliminate need to provide information more than once
- **Improved support for mobile devices** will enable citizens to provide the required documents at the day and time of their choosing without having to visit a DES office
- **Proactive reminders** of missing documents and information will accelerate time to benefits
- Overall benefits include **faster time-to-benefits**, **reduced recidivism** and **improved well-being**

# What are next steps?

## Critical Near-Term Success Factors

- Ensure near-term application replacement projects **drive measurable improvements in business outcomes** (i.e., deliver measurable change in business performance; not just a new system)
- Identify opportunities to **streamline IT support costs** as new applications are deployed
- Establish enhanced **architecture** capabilities to ensure near-term initiatives confirm to enterprise technology “city plan” and **identify opportunities to establish common services**
- Proactively **manage changes to client touchpoints** to provide a cohesive customer experience
- Bolster **security** to protect against increased threat environment



- 1 Confirm near-term priorities**
- 2 Flesh out project charter** in alignment with initiative specifications in Technology Modernization Roadmap
- 3 Confirm client personas and develop journey maps** to define future-state customer experience
- 4 Retrofit in-flight initiatives** to ensure alignment with planned changes to portfolio management and benefits realization (define metrics to track benefits, develop forecast of expected improvement, validate that the technical outcomes the project intends to deliver enable the planned improvement...etc.)



# Appendix



# Objectives & Scope

- Gartner will work collaboratively with AZDES' Business and Technology teams to set a clear direction for AZDES's investments in developing modern technology and cloud capabilities.
  - Design a business capability model to anchor the technology ecosystem in business strategy and outcomes;
  - Baseline the technology inventory, validate capabilities (applications, organization, infrastructure) and map to business capabilities;
  - Utilize Gartner's technology rationalization frameworks, including Application Optimization, Cloud and Security, to guide AZDES; and
  - Leverage Gartner's best practices in operating model and organizational design in determining an efficient target state for AZDES.
- This engagement is critical to support AZDES's Digital Business and Technology Transformation efforts:
  - In the short-term, to guide the investments in pilots and projects that are currently being launched and which require cloud guidance, organizational aspects and capabilities early in 2020; and
  - In the longer-term, to ensure that all Run/Grow/Transform investments that leverage suitable delivery platforms (e.g. Cloud) are being developed in a strategically aligned manner that meets the needs of the State and constituents without further propagating technical debt.

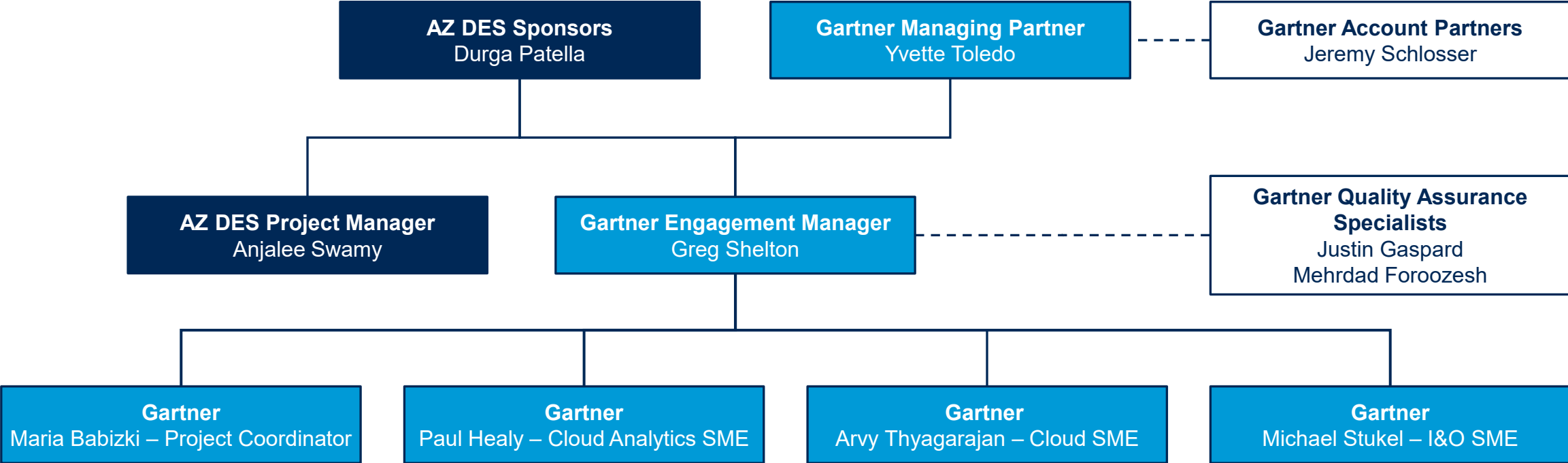
# Approach and Methodology

	1 Project Initiation & Discovery	2 Develop Technology Strategy and Security Capabilities	3 Technology Portfolio & Cloud Suitability Analysis	4 TCO Analysis and Model	5 Technology Reference Architectures & Migration Planning	6 Finalize Operating Model & Security considerations	7 Roadmap & Recommendations
Gartner Activities	<ul style="list-style-type: none"> <li>Work closely with the core team to set the foundation for a successful project</li> <li>Obtain understanding of existing strategies, vision, governance models, initiatives, applications portfolio, security, infrastructure, etc.</li> <li>Initiate data gathering sessions</li> <li>Document initial findings</li> <li>Conduct Findings Workshop to review and validate the capability model and initial findings</li> </ul>	<ul style="list-style-type: none"> <li>Assess the technology strategy for alignment to the existing IT direction/strategy, industry best practices, security considerations and market insights</li> <li>Assess organizational readiness across Gartner's Technology Adoption model</li> <li>Identify strategic and operational technical, security, and business capabilities required to be successful</li> <li>Identify strategies and operating models best suited to meet agency needs</li> </ul>	<ul style="list-style-type: none"> <li>Analyze application portfolio information and determine application investment &amp; disposition</li> <li>Assess workload suitability for re-hosting (IaaS), re-building (PaaS), or replacing (SaaS) major enterprise and business unit applications.</li> <li>Conduct scalable online application assessment</li> <li>Analyze quality, results and trends</li> <li>Develop a Pace Layer a two-tier business capability model</li> </ul>	<ul style="list-style-type: none"> <li>Collaborate work with finance stakeholders to obtain current cost information</li> <li>Compare cloud costs to the current market pricing to deliver the organizations identified services, capabilities, components and workloads through the leading public cloud providers</li> <li>Utilize Gartner's benchmark database to compare cloud costs with peers</li> <li>Conduct validation workshops to validate cost models as well as application portfolio cost information</li> </ul>	<ul style="list-style-type: none"> <li>Deliver a time-sequenced technology migration and portfolio management strategy with the associated service models (including on-premises), delivery models, security posture &amp; considerations, cost, staff and architecture implications Articulate target technology reference architectures including</li> <li>Security Reference models (IAM, CASB* etc.)</li> <li>Service Delivery models</li> <li>Hybrid Models</li> <li>Security/Risk alignment</li> </ul>	<ul style="list-style-type: none"> <li>Update Business Capability Model</li> <li>Develop Governance Framework, including decision rights and responsibilities</li> <li>Analyze complexities based on capabilities (Heat Map)</li> <li>Update Security monitoring &amp; incident response criteria</li> <li>Conduct a workshop with stakeholders from across functions and organizations to socialize findings</li> </ul>	<ul style="list-style-type: none"> <li>Articulate an operational 12-18 month and a 3 to 5-year strategic roadmap of detailed and actionable initiatives</li> <li>Presentation of engagement deliverables and key recommendations</li> <li>Incorporate any additional security recommendations as required by the agency</li> <li>Design and present communications plan to stakeholders and executives</li> </ul>
Deliverables	<ul style="list-style-type: none"> <li>Kickoff Presentation</li> <li>Capability Model</li> <li>Initial Findings</li> </ul>	<ul style="list-style-type: none"> <li>Current State Assessment</li> </ul>	<ul style="list-style-type: none"> <li>Application Portfolio Rationalization and Cloud Suitability Assessments</li> <li>Technology Standards Definition</li> <li>Technology Component Strategies</li> </ul>	<ul style="list-style-type: none"> <li>TCO Analysis &amp; Model</li> </ul>	<ul style="list-style-type: none"> <li>High-Level Cloud I&amp;O Architecture</li> <li>Technology Reference Architectures Migration Plan</li> </ul>	<ul style="list-style-type: none"> <li>Operating Model (e.g., org structure, org chart, roles, skills)</li> <li>Governance Framework</li> </ul>	<ul style="list-style-type: none"> <li>12-18 month operational &amp; 3-5-year Strategic Roadmap (Including Portfolio optimization, Cloud Strategy Components and Security)</li> <li>Executive Summary</li> <li>Technology Strategy &amp; Roadmap</li> </ul>

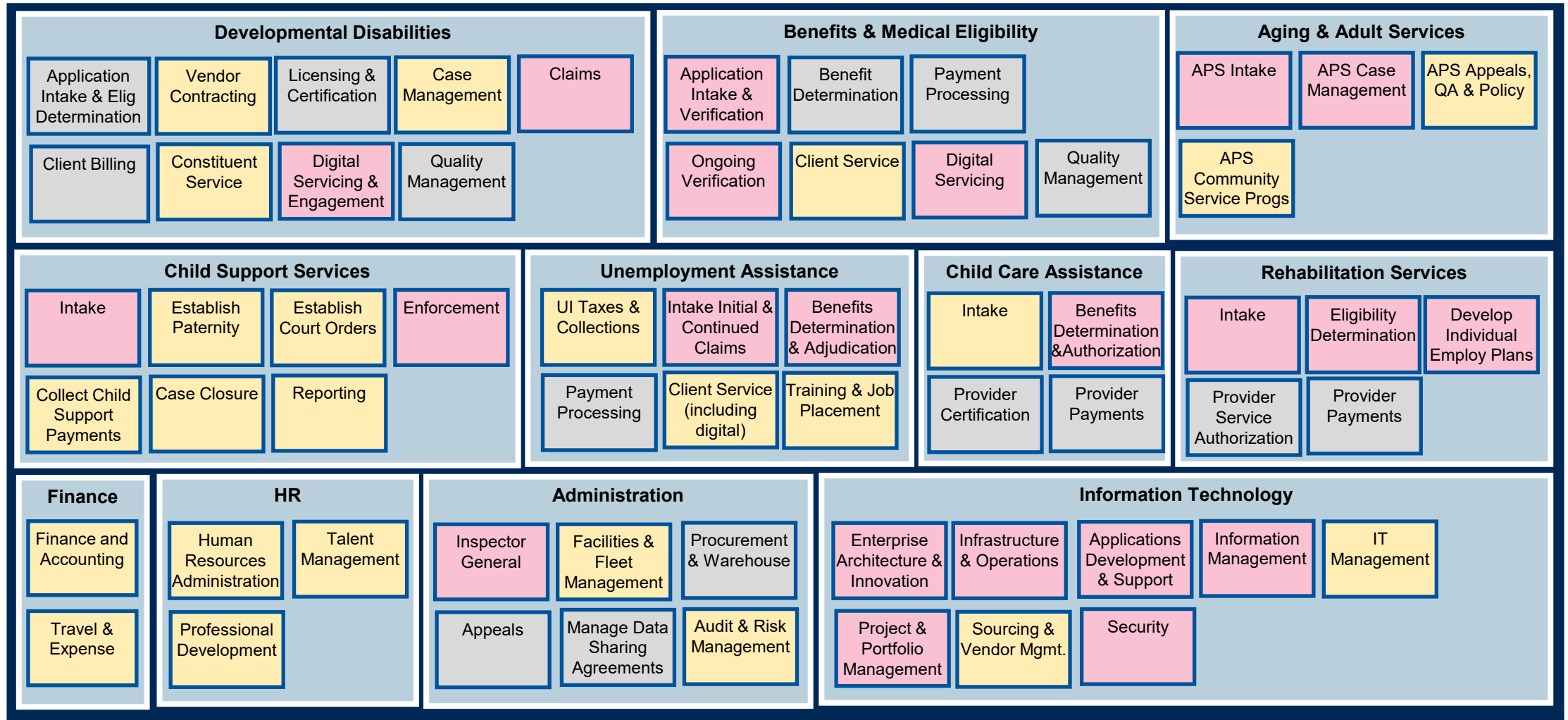
# DES Business Vision

	1 – Regulative	2 – Collaborative	3 – Integrative	4 – Generative
<b>Focus/Vision</b>	Deliver <b>services</b> to program participants for which they are eligible while <b>complying with categorical policy and program regulations</b>	Ensuring the <b>appropriate mix of existing services</b> for program participants working across agency and programmatic boundaries	Addressing and solving the <b>root causes of participants’ needs</b> and challenges by seamlessly coordinating and integrating services	Creating <b>healthy communities</b> by <b>working with others outside the HHS</b> enterprise to address complex health and social challenges
<b>Client Engagement</b>	<b>Participants initiate engagement or are referred</b> to a program within the agency	Participants initiate engagement or are referred, but there are <b>hand-offs to other programs</b> within the agency, with a sister agency or partner organization	Program participants are <b>proactively engaged</b> by the HHS enterprise	Program participants are proactively engaged by the HHS enterprise and external agencies by <b>anticipating current and future needs</b>
<b>Business Capabilities</b>	<b>Separate</b> business capabilities for each program	Some <b>central capabilities to identify opportunities across programs and coordinate hand-offs</b> (i.e., hand-off; not referral) and <b>administer information governance</b> around data sharing	<b>Central capabilities to manage client experience and orchestrate and operationalize engagement across programs</b> (combined messaging, coordinated timing to avoid conflicting messages, defined “next best action” at any point of contact...etc.)	<b>Central data science team</b> leverages internal and external data to predict future needs and measure results of interventions to support continuous improvement
<b>IT Infrastructure</b>	<b>Separate systems</b> for each program <b>Separate client databases</b>	Some <b>common components and integration infrastructure</b> to enable data sharing between systems, facilitate handoffs and avoid the need to capture the same information multiple times	<b>Multi-channel campaign management capabilities</b> to orchestrate engagement <b>Cross-functional analytics</b> to identify root causes and measure campaign results	Advanced analytics to support <b>predictive models</b> <b>Event monitoring</b> to operationalize predictive models Strong “B2B” integration
<b>Client Experience</b>	<b>Client must apply</b> for each program <b>Separate dialogue</b> with each program. Quality of “customer experience” varies by program	“ <b>Warm</b> ” hand-off between programs <b>Information-sharing between programs</b> eliminates the need to provide information more than once	<b>Cohesive dialogue across programs</b> to maximize engagement (right message, right time, right channel, agency speaks with single voice)	HHS <b>agency is one step ahead, predicts needs, and seamlessly coordinates with external entities</b> to provide required services

# Introductions



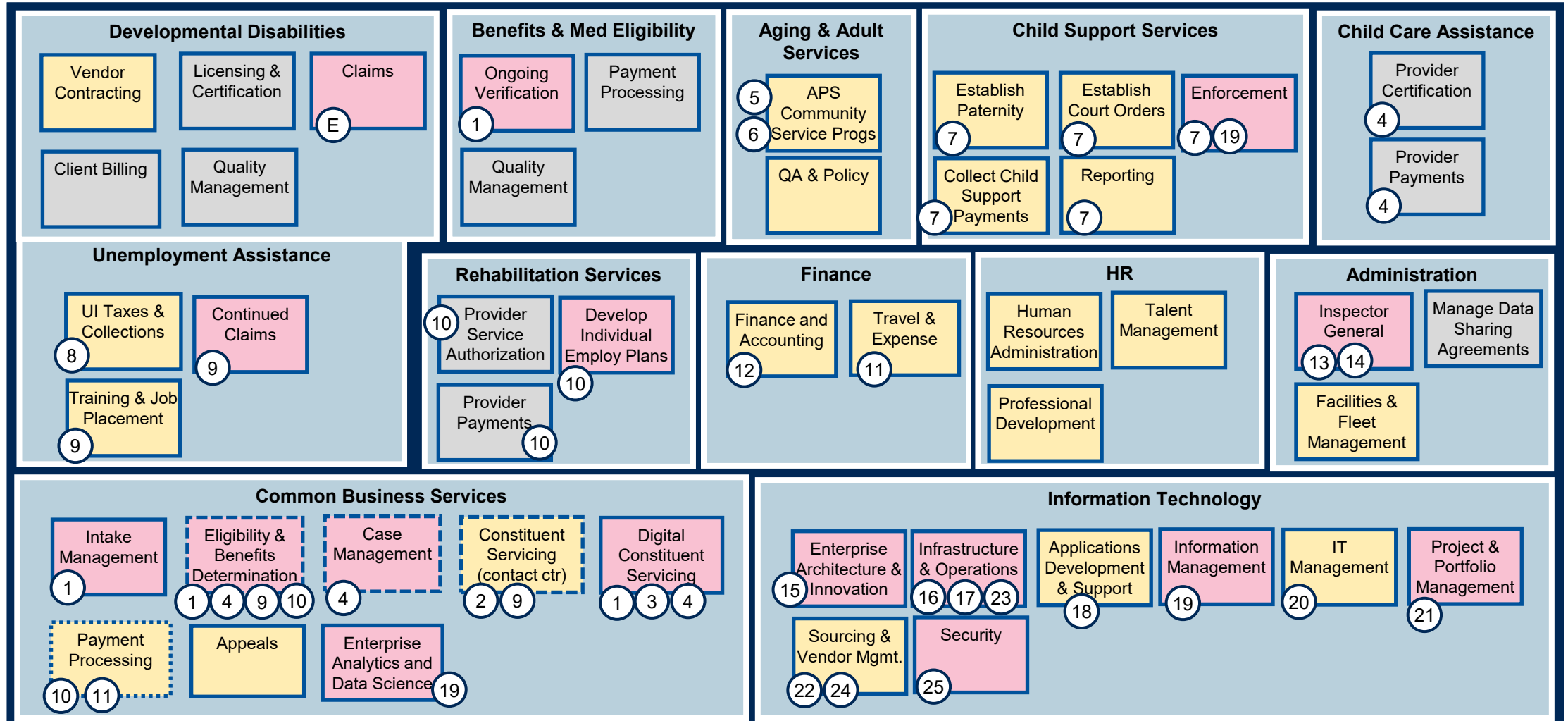
# Current-State Business Architecture



= Low Opportunity
  = Medium Opportunity
  = High Opportunity

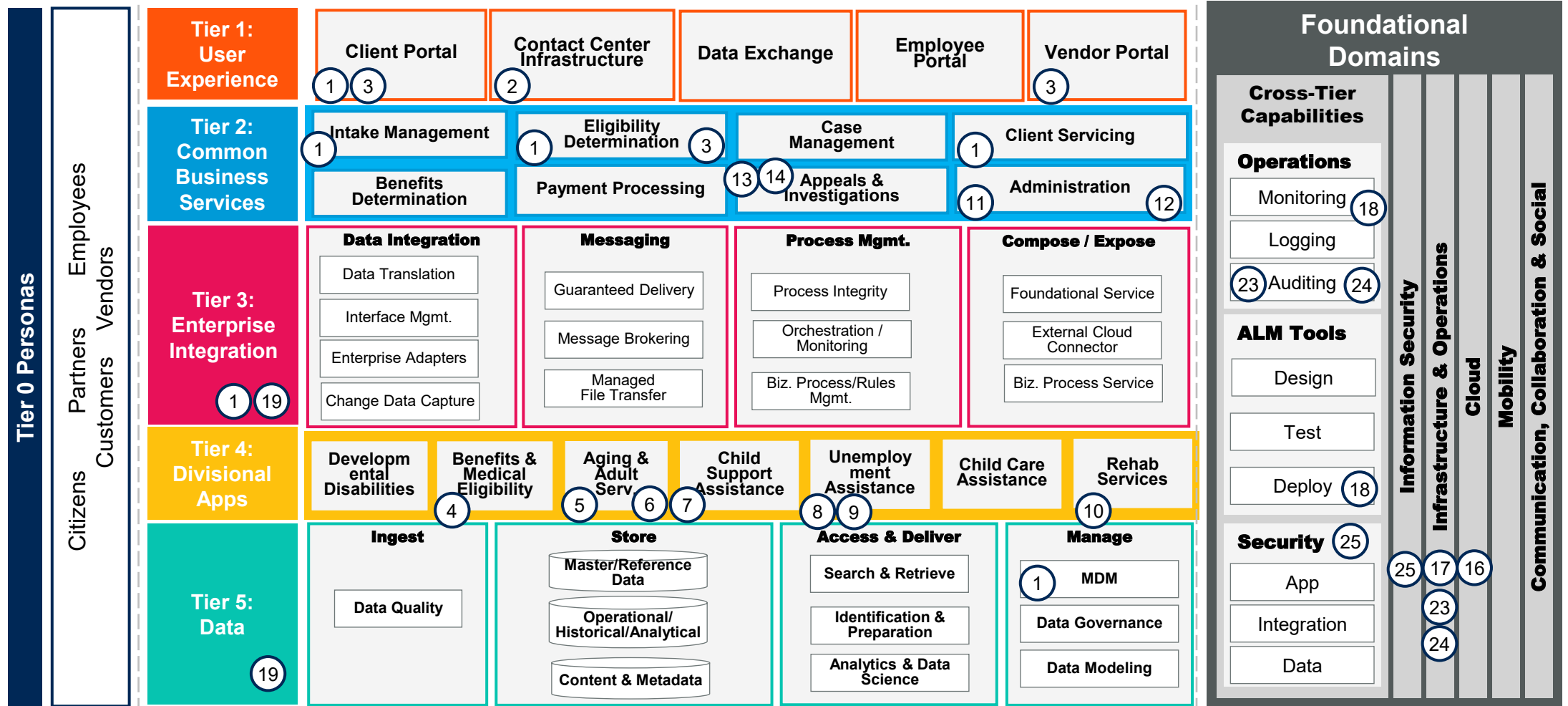


# Future-State Business Architecture



= Low Opportunity 
  = Medium Opportunity 
  = High Opportunity 
  = Long-term common service target

# DES Future-State Technology Architecture (“City Plan”)



# Core Components / Tiers of the City Plan

	Definition	Responsibilities
<b>Tier 1 User Experience</b>	<ul style="list-style-type: none"> <li>Provides a seamless and consistent user experience</li> <li>Provides role and function specific user interface</li> </ul>	<ul style="list-style-type: none"> <li>Enables processing of user input for the underlying tiers</li> <li>Enables ubiquitous user access</li> <li>Executes security for user authentication and authorization</li> <li>Supports implementation of GUI standards</li> <li>Enables UI enrichment through adhering to usability concerns</li> </ul>
<b>Tier 2 Common Business Services</b>	<ul style="list-style-type: none"> <li>Capabilities that are common across the business divisions</li> <li>Commonality is based on inferring the business capabilities across divisions</li> </ul>	<ul style="list-style-type: none"> <li>Enables a shared service approach where multiple divisions are reusing business logic and capabilities</li> <li>Rules and policies ties to individual divisions should seamlessly be added and modified to support DES common goals and objectives</li> </ul>
<b>Tier 3 Enterprise Integration</b>	<ul style="list-style-type: none"> <li>Manages communication across tiers or across systems within a tier</li> <li>Ties everything together to deliver business capabilities to the end-user</li> </ul>	<ul style="list-style-type: none"> <li>Enables enterprise vision of data model exchange</li> <li>Orchestrates business processes and workflows</li> <li>Provides capabilities of validation, enrichment, transformation, and routing of information</li> <li>Enables encapsulation of individual business capabilities</li> <li>Enables services orchestration</li> <li>Executes policy-driven enterprise services security</li> <li>Enables and enforces enterprise standards for integration</li> <li>Enables cross solutions collaboration to achieve business goals</li> </ul>
<b>Tier 4 Application</b>	<ul style="list-style-type: none"> <li>Provides core business functionality</li> </ul>	<ul style="list-style-type: none"> <li>Delivers execution of rules and logic to support business and technology capabilities</li> <li>Delivers solution's functionality by performing detailed processing</li> <li>Delivers logical decisions, evaluations, calculations, and data processing</li> </ul>
<b>Tier 5 Data</b>	<ul style="list-style-type: none"> <li>Houses structured and unstructured data and defines the System of Records' location and ownership resides</li> </ul>	<ul style="list-style-type: none"> <li>Enables simplified access to data stored in persistent storage</li> <li>Allows for high availability (e.g. caching) and enhanced performance</li> <li>Enables real-time indexes for real time analytics</li> <li>Enables data lifecycle management</li> <li>Enables enterprise views, e.g., 360 degree view of clients and service</li> </ul>

# Application Pattern Criteria Comparison

Application				
Conditions	Patterns			
	Traditional N-Tier App	Portal App	Composite App	SOA / MASA App
Enterprise Applicability	Low	High	Medium	High
High Degree of U/X Dev. Control	High	Low	Medium	High
Fast Initial Time to Market	High	Low	Medium	Low
Multiple Sources	Low	Medium	High	High
Ongoing Flexibility / Scalability	Low	High	Low	High
Comments	<ul style="list-style-type: none"> <li>• Enable fit-for-purpose departmental functional need.</li> <li>• Application logic is tightly-coupled.</li> </ul>	<ul style="list-style-type: none"> <li>• Dashboard enabler</li> <li>• Ideal for reference or collaboration content</li> <li>• Emphasis on UX integration.</li> </ul>	<ul style="list-style-type: none"> <li>• Ideal for business process across multiple processing logic services.</li> <li>• Emphasis on logic integration</li> </ul>	<ul style="list-style-type: none"> <li>• Ideal for business process across multiple processing logic services where more UX control and source flexibility is needed</li> </ul>

Potential DES Patterns



# Master Data Management: MDM Pattern Applicability

Data

Conditions	Patterns			
	MDM Registry	MDM Consolidation	MDM Centralized	MDM Coexistence
Best-Fit for Operational Use Cases	Low	Medium	High	High
High Consistency Required	Medium	High	High	Low
Dispersed Data Sovereignty	High	Medium	Low	Medium
Fast Time to Market	High	High	Low	Medium
Comments	<ul style="list-style-type: none"> <li>Changes to registry do not impact edge applications.</li> <li>Emphasis is on remote data and application-to-application integration</li> <li>Distributed governance for business data and central governance for registry.</li> </ul>	<ul style="list-style-type: none"> <li>Nonintrusive to the business, business data model remains unchanged.</li> <li>MDM is the foundation for the BI platform</li> <li>No attempt to clean up source data</li> </ul>	<ul style="list-style-type: none"> <li>Hugely invasive to the business data model.</li> <li>Centralized governance</li> <li>Focus on common services and standardization across the enterprise</li> </ul>	<ul style="list-style-type: none"> <li>Greatest need to replicate data</li> <li>Global and local governance</li> <li>Focused on shared services</li> <li>Authorship occurs in multiple places</li> </ul>

Potential DES Pattern



# BI & Analytics: Descriptive & Predictive Pattern Applicability

Data

Conditions	Patterns					
	Repository DW	Repository DM		Virtualized DM		Data Lake Data Store
		Dependent	Conditional	Integration	Delivery	
Experimental / Ad-Hoc Use Cases	Low	Low	Medium	High	High	High
Enterprise Wide Scope	High	High	Medium	Low	Low	Medium
Fast Time to Market	Low	Low	Medium	High	High	High
High Demand for Supplemental Data	Low	Medium	Medium	High	High	High
Low Run-Time Latency Tolerance	High	High	Medium	Low	Low	Low
Comments	<ul style="list-style-type: none"> <li>Shared and central storage of data</li> <li>Best fit for consistent and standard enterprise data model</li> </ul>	<ul style="list-style-type: none"> <li>Data aggregation in support of multiple business domains</li> <li>Conditional is useful for quickly altering or enriching the Data Model.</li> <li>Dependent is useful for extending a standard enterprise data model while consistent with the enterprise model</li> </ul>	<ul style="list-style-type: none"> <li>Appropriate for temporary views generated at run-time where analytics are not critical to run the business operations.</li> <li>Integration – DM is used for integration where metadata is applied at ingest</li> <li>Delivery – DM is used for delivery where metadata is applied at delivery</li> </ul>	<ul style="list-style-type: none"> <li>Data is consumable (can be accessed) from both the Data Lake and DW.</li> <li>Best fit for well-defined, known and repeatable data use cases and reporting.</li> </ul>		

Potential DES Pattern



# Data & Message Integration Pattern Applicability

Cross-Tier

Conditions	Patterns			Message Oriented Movement
	Data Synchronization / Replication	Batch / Bulk Data Movement	Data Virtualization	
Large Payloads	Medium	High	High	Low
High Reliability Requirement	High	High	Medium	High
Low Latency Tolerance	High	Low	High	Medium
Low Source Impact	High	Medium	Low	High
Adv. Translation Required	Low	High	Medium	High
Data Security	Medium	Low	Medium	High
Comments	<ul style="list-style-type: none"> <li>Typically has lower overhead than the direct SQL approach</li> <li>Replication is often used as an HA solution</li> </ul>	<ul style="list-style-type: none"> <li>Supports high data quality with built-in transformation capabilities</li> <li>high performance and scalability during runtime</li> </ul>	<ul style="list-style-type: none"> <li>Does not experience data latency within the DF/DV platform unless caching is used</li> <li>Reduced potential data sprawl</li> </ul>	<ul style="list-style-type: none"> <li>Ability to reduce processing times by creating micro batches</li> <li>Creates less data latency compared to Batch/Bulk pattern</li> </ul>

Potential DES Pattern



# Digital App Overview

Application

Solution Set	ETA Patterns
<ul style="list-style-type: none"> <li>Digital Channel App</li> </ul>	<ul style="list-style-type: none"> <li>Digital User Channel</li> <li>Composite U/I</li> </ul>
Reference Architecture Capability Detail	ETA Sub-Patterns
<ul style="list-style-type: none"> <li>Light Browser Client &amp; Heavy Server Processing</li> </ul>	<ul style="list-style-type: none"> <li>Light Browser Client,</li> <li>Heavy Server Processing</li> <li>Traditional Web U/I</li> </ul>
<ul style="list-style-type: none"> <li>Heavy Browser Client &amp; Light Server Processing</li> </ul>	<ul style="list-style-type: none"> <li>Heavy Browser Client</li> <li>Light Server Processing</li> <li>Modern Web U/I</li> </ul>

Potential DES Pattern

ETA Pattern Description

- Modern Web app architecture treats the browser as a full-blown runtime, calling into question the need for many features of traditional server-side presentation frameworks.
- Typically have narrow scope, single-page designs, new UI patterns and new distribution options require radically new competencies from traditional Web development teams.
- Require organizational discipline, strong expertise with HTML5, Cascading Style Sheets 3 (CSS3) and JavaScript, as well as new tools and frameworks.



# Security Architecture

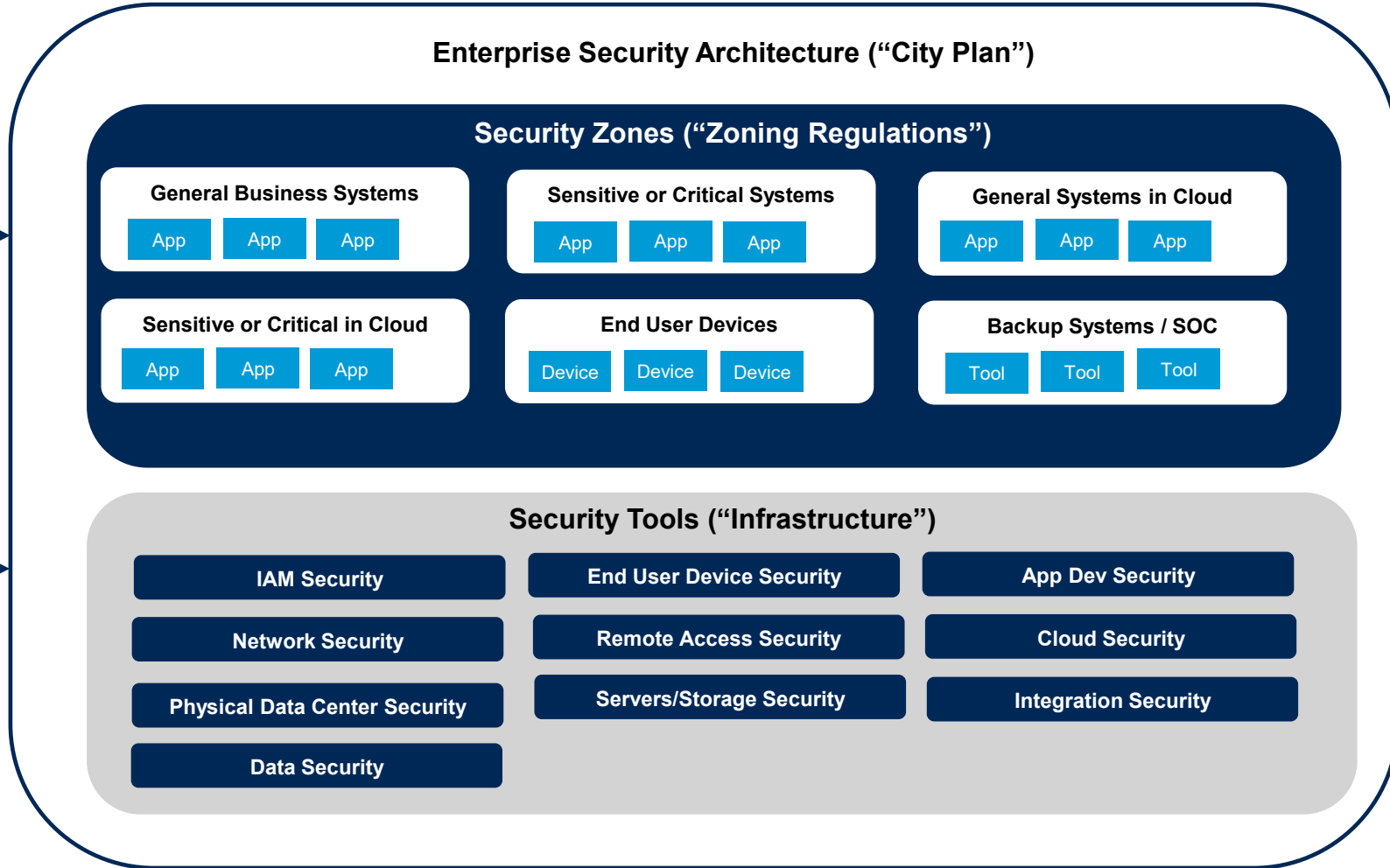
Category	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7
Security	Security	Security	Security	Security	Security	Security	Security
Compliance	Compliance	Compliance	Compliance	Compliance	Compliance	Compliance	Compliance
Operational	Operational	Operational	Operational	Operational	Operational	Operational	Operational
Business	Business	Business	Business	Business	Business	Business	Business
Technology	Technology	Technology	Technology	Technology	Technology	Technology	Technology
People	People	People	People	People	People	People	People
Process	Process	Process	Process	Process	Process	Process	Process
Performance	Performance	Performance	Performance	Performance	Performance	Performance	Performance
Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost
Risk	Risk	Risk	Risk	Risk	Risk	Risk	Risk
Resilience	Resilience	Resilience	Resilience	Resilience	Resilience	Resilience	Resilience
Flexibility	Flexibility	Flexibility	Flexibility	Flexibility	Flexibility	Flexibility	Flexibility
Scalability	Scalability	Scalability	Scalability	Scalability	Scalability	Scalability	Scalability
Interoperability	Interoperability	Interoperability	Interoperability	Interoperability	Interoperability	Interoperability	Interoperability
Portability	Portability	Portability	Portability	Portability	Portability	Portability	Portability
Reusability	Reusability	Reusability	Reusability	Reusability	Reusability	Reusability	Reusability
Reliability	Reliability	Reliability	Reliability	Reliability	Reliability	Reliability	Reliability
Availability	Availability	Availability	Availability	Availability	Availability	Availability	Availability
Security	Security	Security	Security	Security	Security	Security	Security

**Internal Users**

- Access systems via desktops, laptops, portals and DES mobile devices
- Access systems using personal computers and mobile devices

**Attackers**

- Most common attack pattern is cyber espionage
- Most common attack patterns for public sector organizations were privilege misuse (55% of incidents) and crimeware (20% of incidents)
- Most commonly targeted assets were user devices (58%) and servers (24%)
- Ransomware attacks increasing



**Constituents**

- Access business systems via portals

**Business Partners**

- Access systems via portals and APIs
- Require DES to comply with PCI

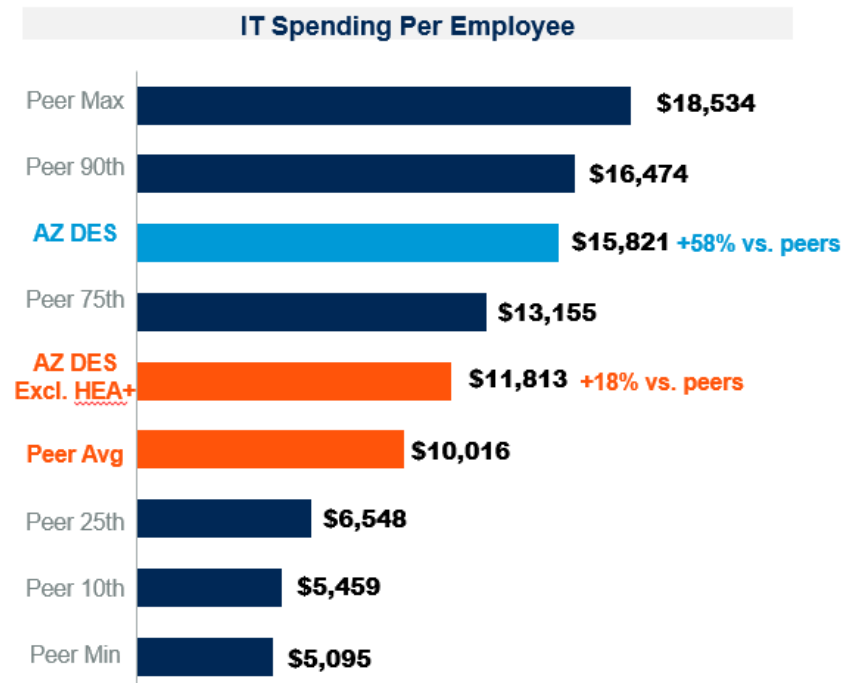
**Regulators**

- Require healthcare systems comply with Health Insurance Portability and Accountability Act (HIPAA) requirements, CJIS, NIST SP 800, MARS-e and IRS Pub 1075

# Roadmap Details

The assessment included a comparison of DES' IT costs to other similar organizations in Gartner's IT Key Metrics database

## Gartner's Assessment of IT Cost Benchmark Results

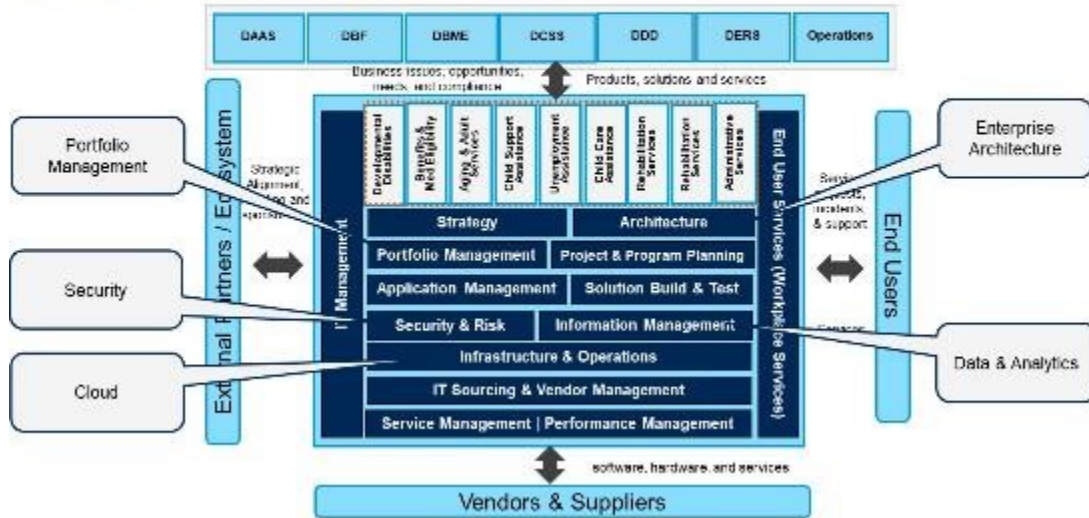


- The IT cost **benchmark shows mixed results**:
  - IT cost as a percent of operating expense is less than peers (4.6% vs. 7%)
  - However, IT spending per employee is 18%-58% greater than peers depending on whether HEAPlus is included (see chart)
- **Gartner believes IT spending per employee is a more reliable comparison** as DES operating expense per employee is more than double peers and cost per end user is also significantly greater than peers
- The total cost gap is \$15 million excluding HEAPlus. The **gap is primarily driven by personnel cost**; particularly in applications
  - Personnel costs represent \$12 million of the gap as DES has 50% more staff than peers (466 vs. 311 excluding HEAPlus)
  - The personal gap is primary driven by business analyst staffing which is 4 times greater than peers
- **Business unit IT spend is 58% of IT costs** vs. 30% at peers
- **Operating expense is 98% of budget** vs. 76% at peers implying ongoing accumulation of technical debt (servers off support, gaps in disaster recovery...etc.)

# Roadmap Details

The Roadmap identifies improvements to organization and governance to support implementation of the strategic plan. It also identifies new roles needed in IT and how those roles will be fulfilled (roles not depicted below)

**The future-state IT governance for DES will enable IT to manage the transition to the service-optimizing operating model and support the strategic program**



## Security Governance Information Security Advisory Boards



### Entity

- Information Security Advisory Boards



### Membership:

- CISO
- Enterprise Architect
- IT Admin (if applicable)
- Technology Managers
- IT Governance, Risk & Compliance Manager



### Specific Responsibilities

- Develop policies and establish security standards (controls) in particular domains



### Decision Rights

- Recommend policies
- Recommend priorities and investments
- Define & approve security controls in particular domains



### Chairperson

- CISO



### Typical Meeting Cadence

- Monthly

# Improvement Scenario

# Technology Modernization Improvement Scenario

Area	Initiatives
<b>Collaborative Initiatives</b>	<ol style="list-style-type: none"> <li data-bbox="440 332 2410 415">1. <b>Citizen Portal</b> – Reduce cost, compliance risk and client satisfaction and enable DES to ensure the appropriate mix of existing services for program participants by establishing digital intake and servicing capability</li> <li data-bbox="440 436 2423 519">2. <b>Contact Center Strategy</b> – Provide the opportunity to reduce cost and improve client service quality by developing a contact center strategy</li> </ol>
<b>Developmental Disabilities</b>	<ol style="list-style-type: none"> <li data-bbox="440 556 2397 679">3. <b>FOCUS Cloud Migration &amp; Digital Servicing Enhancement</b> – Reduce cost and improve timeliness and quality of services by establishing process and tools to ensure that vendors report on services and status in real-time and establishing a member portal</li> </ol>
<b>Benefits &amp; Med Eligibility</b>	<ol style="list-style-type: none"> <li data-bbox="440 718 2390 798">4. <b>AAL Modernization</b> – Improve efficiency by replacing the core systems used for SNAP/TANF, Child Care Program and Low-Income Energy Assistance Program</li> </ol>
<b>Aging &amp; Adult Services</b>	<ol style="list-style-type: none"> <li data-bbox="440 835 2283 915">5. <b>Refugee Resettlement System Enhancement</b> – Reduce compliance risk and improve client satisfaction by implementing targeted enhancements to the Refugee Resettlement system</li> <li data-bbox="440 936 2058 976">6. <b>AZAPSS Replacement</b> – Improve business efficiency and effectiveness by replacing AZAPSS</li> </ol>
<b>Child Support Services</b>	<ol style="list-style-type: none"> <li data-bbox="440 1013 2379 1136">7. <b>ATLAS Replacement</b> - Reduce cost and increase business effectiveness by migrating from the current ATLAS system to a system built on a modern platform that enables real-time information gathering, easy data entry, better integration with other State organizations and effective mobile workforce support</li> </ol>

# Technology Modernization Improvement Scenario

Area	Initiatives
<b>Unemployment Assistance</b>	<p>8. <b>UI Tax Application Strategy &amp; Selection</b> – Reduce IT and business cost and support risks and improve DES’ ability to support emerging requirements by developing an application strategy for unemployment tax processing</p> <p>9. <b>UI Benefits and Workforce Application Strategy &amp; Selection</b> – Provide the opportunity to reduce cost, compliance risk, improve client satisfaction and enable DES to ensure the appropriate mix of existing services for program participants by developing an application strategy for unemployment insurance and workforce</p>
<b>Rehabilitation Services</b>	<p>10. <b>Rehabilitation Services Application Strategy &amp; Selection</b> – Reduce cost, compliance risk and operational risk to the program by migrating from the current system to a solution that provides effective support for staff in the field</p>
<b>Finance</b>	<p>11. <b>Automated T&amp;E Processing</b> – Reduce cost, compliance risk and security risk and improve staff satisfaction by implementing automated T&amp;E processing</p> <p>12. <b>ARICS Replacement</b> – Reduce support risks by migrating from the current Account Receivable Integrated Collections System (ARICS) to a new solution built on top of Salesforce</p>
<b>Administration</b>	<p>13. <b>OIG Investigations Application Strategy &amp; Selection</b> – Improve the productivity and effectiveness of the investigation unit by developing an application strategy and selecting a new system for the OIG investigations teams</p> <p>14. <b>OIG Appeals Application Strategy &amp; Selection</b> – Reduce security risk by migrating Appeals to a new solution</p>

# Technology Modernization Improvement Scenario

Area	Initiatives
<b>Information Technology</b>	<ul style="list-style-type: none"><li data-bbox="435 332 2423 415">15. <b>Enterprise Architecture Enablement</b> – Reduce cost and improve business productivity, business effectiveness and IT agility by establishing an effective enterprise architecture capability</li><li data-bbox="435 436 2372 519">16. <b>Cloud Enablement</b> – Improve operational reliability and provide the opportunity to provision, manage and secure resources in the cloud by implementing targeted improvements to infrastructure and operations</li><li data-bbox="435 541 2333 624">17. <b>Business Resiliency Improvement</b> – Protect non-mainframe critical systems by establishing a tested disaster recovery capability for critical systems</li><li data-bbox="435 645 2423 772">18. <b>Application Development Productivity &amp; Quality Enhancements</b> – Increase application development productivity and availability and reduces the number of defects in production by improving requirements specification, testing, version control and performance monitoring</li><li data-bbox="435 793 2410 962">19. <b>Collaborative Information Management</b> – Provide the opportunity to improve the “customer experience” for DES clients and enable the Department to ensure the appropriate mix of services for program participants by establishing a central information management capability and developing an architecture and roadmap for information management</li><li data-bbox="435 983 2283 1066">20. <b>Proactive Workforce Planning &amp; Fulfillment</b> – Improve IT effectiveness and reduce IT cost by establishing proactive approach for talent acquisition and retention for staff in critical roles</li><li data-bbox="435 1088 2372 1215">21. <b>Proactive IT Portfolio Management</b> – Reduce IT costs, increase the return from IT investments and provide the opportunity to effectively manage enterprise-wide initiatives by establishing enterprise-wide governance capability and more robust financial management for all large IT projects</li></ul>

# Technology Modernization Improvement Scenario

Area	Initiatives
<b>Information Technology</b>	<ul style="list-style-type: none"><li data-bbox="440 332 2430 415">22. <b>IT Sourcing Enhancement</b> – Reduce IT cost, reduce risk of vendor performance shortfalls and support the transition to cloud by establishing an effective central IT sourcing and vendor management capability</li><li data-bbox="440 436 2430 519">23. <b>Robust IT Asset Tracking and Management</b> – Reduce cost and compliance risk by establishing a robust asset management capability for IT assets</li><li data-bbox="440 541 2430 624">24. <b>Enhanced Software Asset Management</b> – Reduce IT cost and reduce risk of software penalties and true up fees by establishing reasonable software asset management capabilities</li><li data-bbox="440 645 2430 728">25. <b>Proactive IT Security</b> – Reduce the risk of gaps in the security program leading to a breach that disrupts services to clients or exposes confidential or protected information by establishing essential security management capabilities</li></ul>